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ECONOMY HAS **CHANGED** AND SO MUST YOU

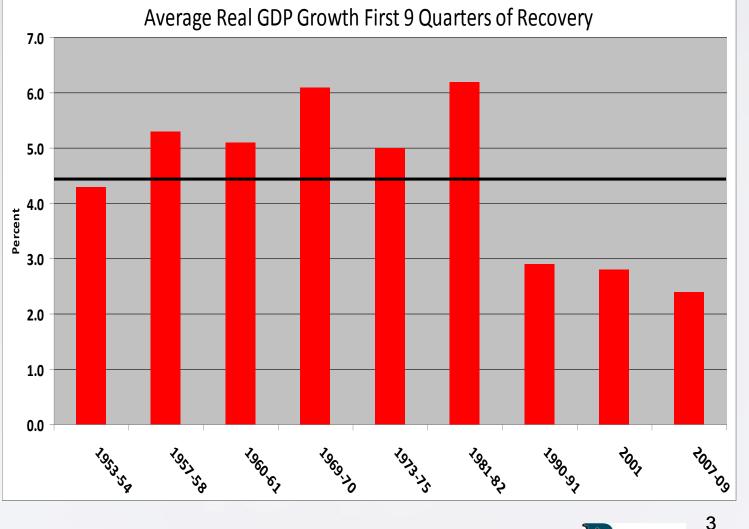
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ECONOMIC RECOVERY HOW IS THIS ONE NOT LIKE THE OTHER ONES

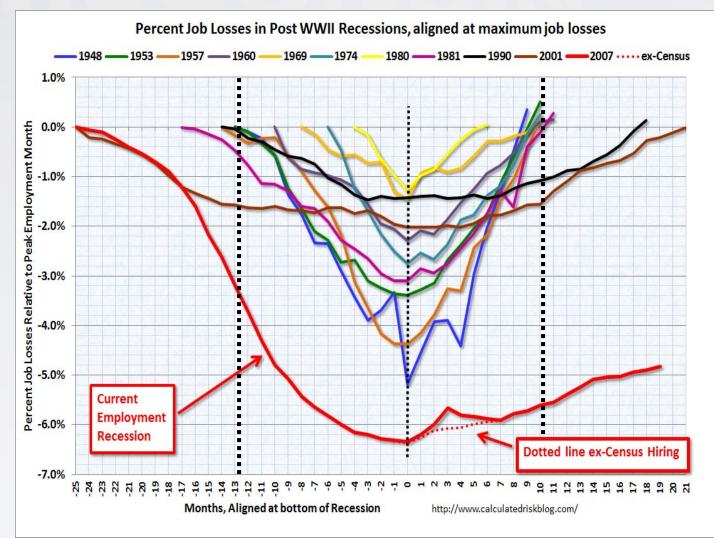














NEW ECONOMY NEED FOR HIGHER SKILLS

Special Committee on Improving Education Opportunities in High School

"The days are over when you could walk into a paper mill with a high school diploma and run one of the machines."

- Patrick Schillinger, former Wisconsin Paper Council President,

Center will teach paper-industry technology,

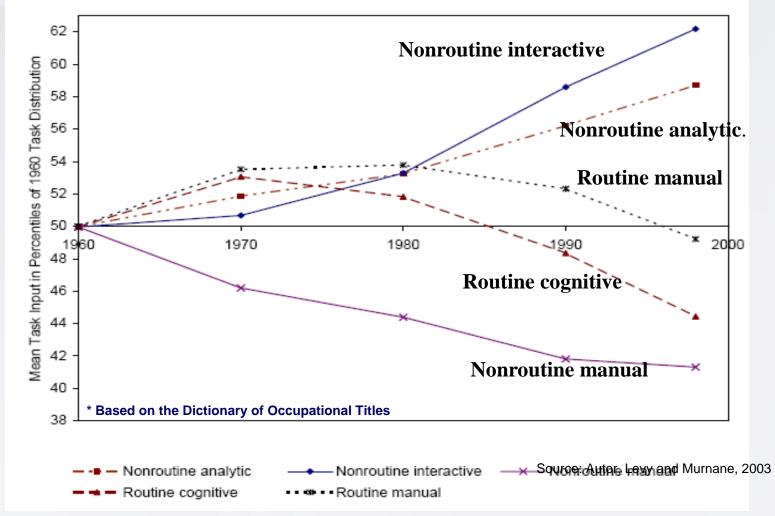


Milwaukee Journal Sentinel, JS Online, October 21, 2004.



WORKPLACE REQUIREMENTS CHANGES IN SKILLS USED AT WORK*







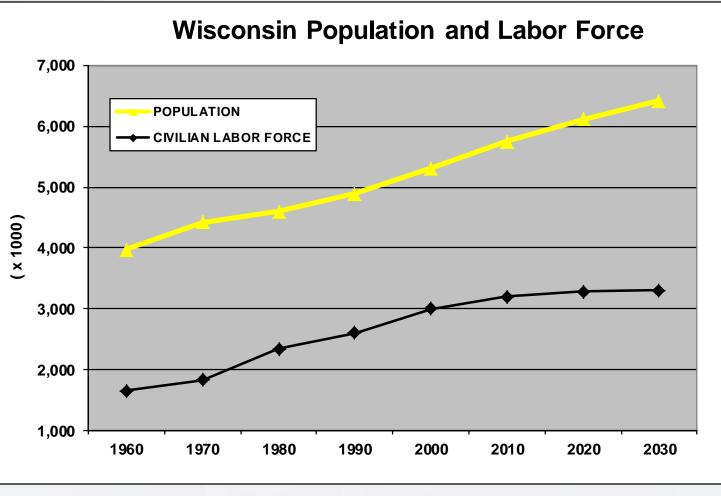
Source: K-12 Education and Economic Summit presentation by Alan B. Krueger, Princeton University

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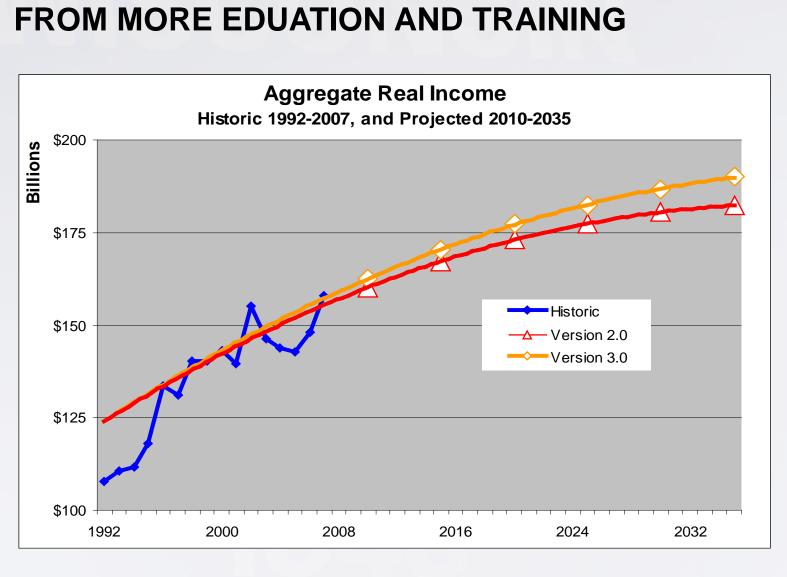
WISCONSIN'S WORKFORCE GROWTH BECOMES FLAT





DWD Department of Workforce Development

Special Committee on Improving Education Opportunities in High School



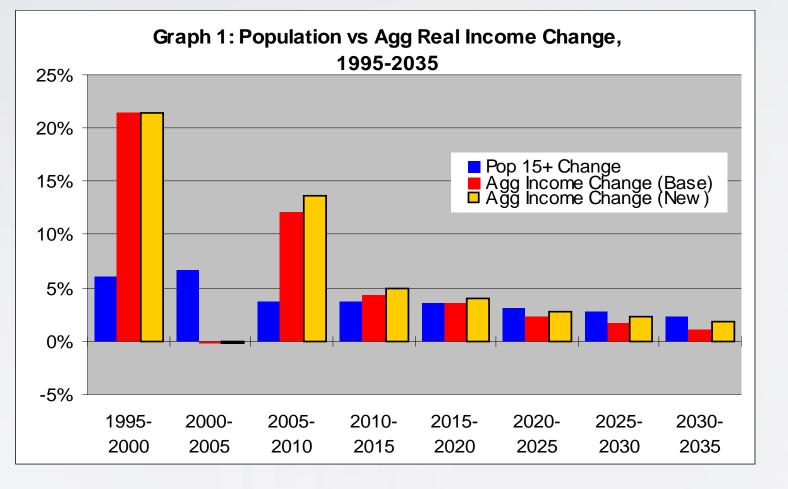
WE GET A BOOST IN PERSONAL INCOME





THE INCOME BOOST ONLY DELAYS THE PCI LOSS FOR A FEW YEARS

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Wisconsin is Open for Business





WORKFORCE TRENDS ARE:

- Unprecedented we have never faced a declining workforce before;
- Assured demographics will change little;
- Largely unalterable demographics and migration patterns do not change abruptly.







RAMIFICATIONS OF WORKFORCE TRENDS ARE:

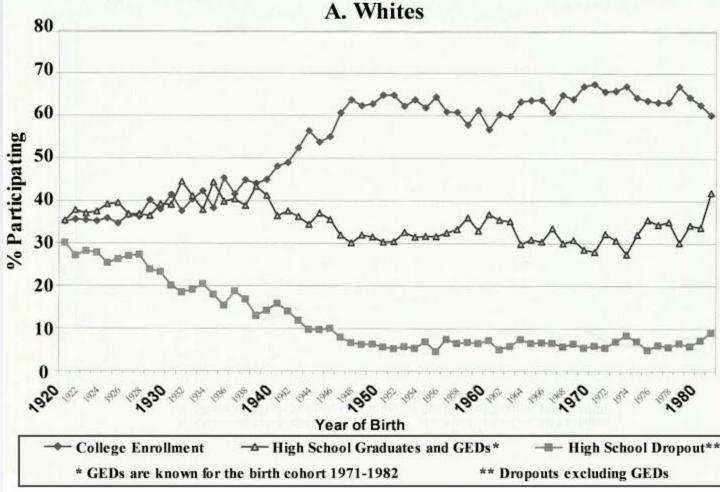
- Potentially devastating without sufficient productivity gains the state's economy will stagnate;
- Necessitating a focus on talent large investments in education and training are needed;
- Requiring match talent supply and industry demand must be matched or you lose both.





EDUCATION INCLINATION GAINS LIMITED AT BEST

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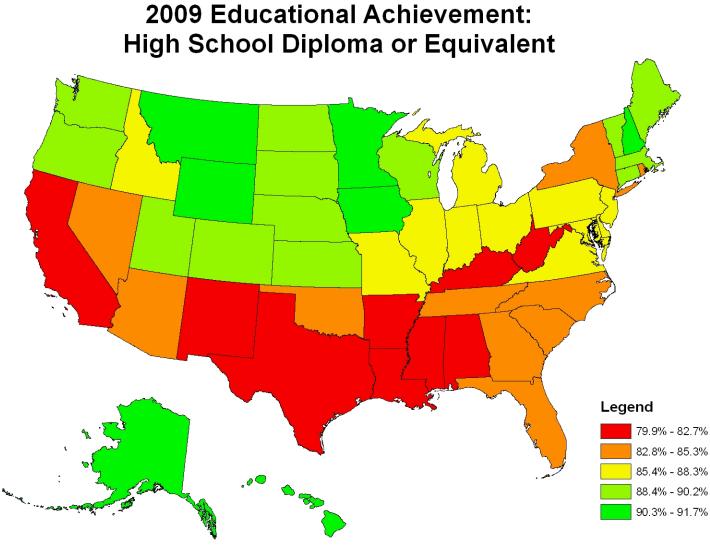


Schooling Participation Rates by Year of Birth: Data from CPS 2000



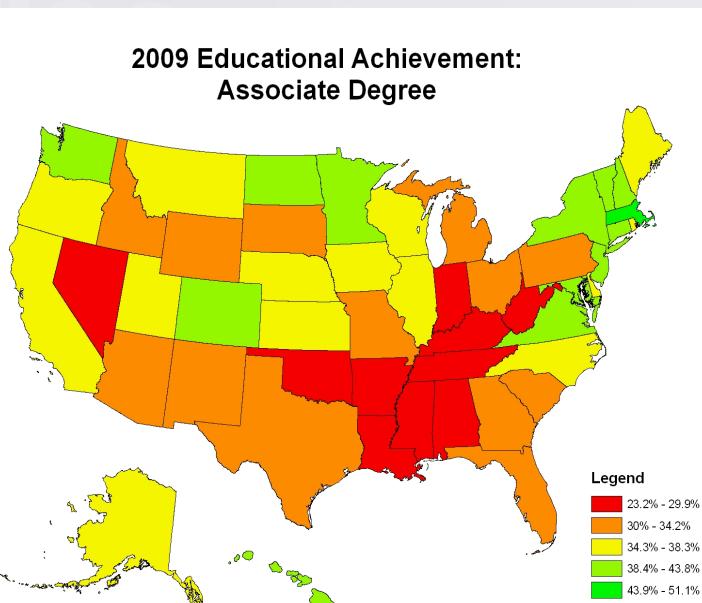








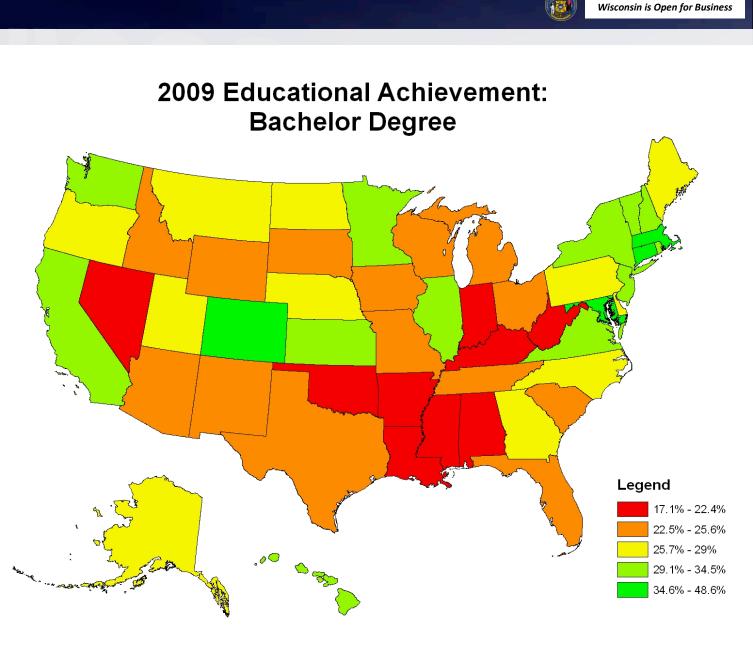




Wisconsin is Open for Business













JOB OPPORTUNITIES







TOP OCCUPATIONS WITH MOST NEW JOBS WISCONSIN, 2008-2018

Occupational Title	Growth Rate, 2008-18	New Jobs, 2008-18	Typical Education & Training	Avg. Ann. Salary, 2009
Registered Nurses	19.4%	10,570	Associate or Bachelor's degree	\$63,187
Home Health Aides	38.3%	7,940	Short-term on-the-job training	\$21,910
Personal & Home Care Aides	34.0%	7,380	Short-term on-the-job training	\$20,297
Combined Food Preparation & Serving Workers	11.3%	7,260	Short-term on-the-job training	\$17,371
Customer Service Representatives	12.1%	5,960	Moderate-term on-the-job training	\$32,996
Nursing Aides, Orderlies, & Attendants	13.8%	5,090	Postsecondary vocational training	\$25,769
Accountants & Auditors	15.2%	3,500	Bachelor's degree	\$61,069
Truck Drivers, Heavy & Tractor-Trailer	6.9%	3,450	Short-term on-the-job training	\$39,813
Network Systems & Data Communications Analysts	36.9%	2,900	Bachelor's degree	\$64,364
Office Clerks, General	3.8%	2,590	Short-term on-the-job training	\$28,109
Waiters & Waitresses	5.1%	2,410	Short-term on-the-job training	\$18,892
Landscaping & Groundskeeping Workers	10.5%	2,290	Short-term on-the-job training	\$26,505
Medical Assistants	21.3%	2,100	Moderate-term on-the-job training	\$30,313
Computer Software Engineers, Applications	18.2%	1,820	Bachelor's degree	\$75,752
Recreation Workers	11.8%	1,560	Moderate-term on-the-job training	\$23,664



Source: Office of Economic Advisors, Wisconsin Projections 2008-2018







Occupational Title	Growth Rate, 2008-18	Total Openings, 2008-18	Typical Education & Training	Avg. Ann. Salary, 2009
Home Health Aides	38.3%	10,000	Short-term on-the-job training	\$21,910
Network Systems & Data Comm. Analysts	36.9%	4,310	Bachelor's degree	\$64,364
Personal & Home Care Aides	34.0%	10,090	Short-term on-the-job training	\$20,297
Financial Examiners	32.6%	220	Bachelor's degree	\$68,521
Ambulance Drivers & Attendants	30.8%	260	Moderate-term on-the-job training	\$22,468
Athletic Trainers	28.3%	270	Bachelor's degree	\$43,813
Physician Assistants	27.1%	760	Master's degree	\$87,608
Surgical Technologists	25.0%	1,340	Postsecondary vocational training	\$44,801
Medical Equipment Repairers	24.5%	650	Associate degree	\$49,492
Physical Therapist Aides	24.4%	420	Short-term on-the-job training	\$24,790
Mental Health Counselors	24.1%	830	Master's degree	\$44,180
Cardiovascular Technologists & Technicians	24.0%	370	Associate degree	\$52,769
Animal Trainers	23.9%	260	Moderate-term on-the-job training	\$30,942
Gaming Dealers	23.1%	600	Postsecondary vocational training	\$19,532
Medical Scientists, Excl. Epidemiologists	22.6%	1,240	Doctoral degree	\$56,810



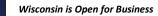
Note: Only occupations with at least 500 jobs in 2018 were included. Source: Office of Economic Advisors, Wisconsin Projections 2008-2018

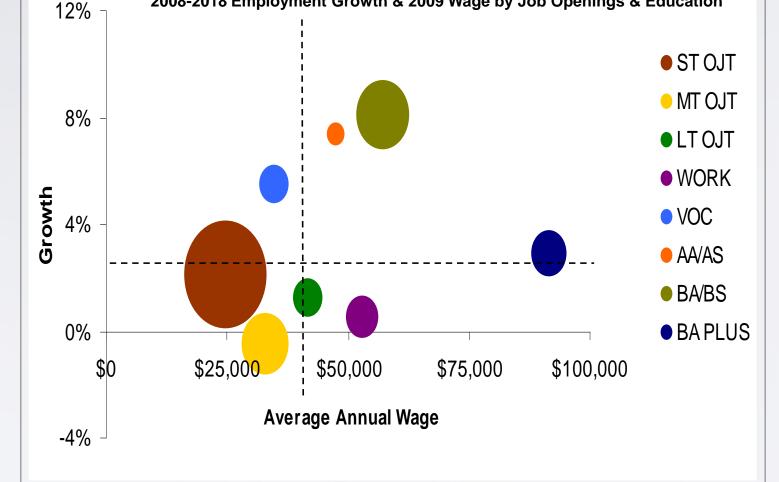
EDUCATION AND JOB PROSPECTS CORRELATED WITH EARNINGS





Source: Office of Economic Advisors, Wisconsin Projections 2008-2018





2008-2018 Employment Growth & 2009 Wage by Job Openings & Education



GENERAL POLICIES TO CONTMEPLATE ARE:

- Invest in early childhood development, especially for at-risk kids – high reward, low risk, perpetual gains investment
- Don't ignore the "invisible 80%" if 70% of jobs in Wisconsin won't require a BS, these kids are our sweet spot
- Need high-end jobs in Wisconsin if we want to keep the best and brightest

