## State Level Debt Issuance

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### THE NATURE OF BONDS AND THE BOND MARKET

#### **Rationale for Use of Bonds**

State governments have financed their capital project requirements using three options: paying for projects with cash, borrowing for projects and repaying the resulting debt over time, and leasing facilities. Both long-term debt financing and lease rental agreements require states or their independent authorities to enter the bond market.

Using cash requires the appropriation of either lump sum amounts, usually for smaller projects, or a series of amounts as larger facilities are built over several years. In recent years, some jurisdictions have earmarked continuing revenue flows such as lottery proceeds for current funding of capital construction. An advantage of using cash is that it may cost less, since there are no interest or debt issuance costs. A disadvantage is that adverse fiscal conditions or competing spending priorities can result in insufficient revenues to fund projects. If state revenues run low, new capital projects may be delayed or dropped. Alternatively, using cash could require a tax increase to fund government financing requirements; these increases are usually politically difficult.

If current revenues cannot support state capital improvement needs, states may choose bonding to finance the projects. Long-term borrowing for capital construction has several advantages: (1) costs can be spread over the useful life of projects, with future users of projects sharing those costs; (2) citizens can derive near-term benefits from capital expenditures; (3) higher taxes to provide necessary capital facilities may be avoided; and (4) costs may be reduced in periods of high inflation when the interest paid on debt is less than the increased

construction costs from waiting to finance projects with cash.

However, there can be disadvantages to the use of long-term financing: (1) debt repayment commits the state to many years of fixed costs; (2) bonding can fund lower-priority projects that may not be approved using cash; and (3) excessive bonding can affect state credit ratings, which could increase interest costs on future bond issues. The widespread use of bonding by state governments suggests that the advantages outweigh the disadvantages.

Finally, states can lease facilities. The most common leasing arrangement, the lease-purchase agreement, has elements of traditional long-term debt financing. Under lease-purchase agreements, states usually contract with state building authorities to construct facilities. Those authorities sell bonds to finance the construction and then lease the facilities back to the states, which pay rent for the facility operations, maintenance, and debt service costs. Often states acquire title to the facilities once the authority bonds have been retired. Lease-purchase agreements permit states to finance capital construction projects without affecting their debt limits, since independent authorities have title to the property and all "debt service" payments are accounted for as routine operating expenditures, such as rental payments. Lease-purchase agreements, like long-term debt financing, spread the costs of the facilities over their useful life. A disadvantage of the approach is that lease-purchase financing generally carries higher interest rates than general obligation bonds issued by states.

### **Description of Bonds**

Bonds represent the promise of borrowers to repay principal to lenders at specific times, and to pay, usually on a periodic basis, interest for the use of money. Unlike owners of stock, bondholders are entitled only to these interest and principal payments; bondholders do not have ownership of the issuing corporations or governmental units. Bonds may be secured by the credit and good name of the borrower, or by the stream of income from the facilities the bonds will fund. Generally "bonds" refer to long-term debt, as distinguished from short-term "notes."

Bonds are called fixed income securities, because the interest rates and principal payments are permanently set when the bonds are issued. Fixed income securities include corporate bonds, U.S. government bonds involving debt of the federal government and its agencies, and municipal bonds, including debt issued by states or their special purpose authorities, counties, cities, villages, towns, and school, water, sanitary, and other special purpose districts.

One important feature that distinguishes municipal bonds from other fixed income securities is that interest earned on municipal bonds is exempt from the federal income tax. The terms "municipal bonds" and "tax-exempt bonds" are often used interchangeably. Because of this tax-exempt feature, investors in higher tax brackets accept lower interest rates in exchange for the federal tax exemption.

Investors without need of tax-free income, invest their money where it will earn the highest returns. Because of the reduced range of interested investors, the municipal bond market is more volatile than the other fixed income securities markets and is vulnerable to changes in the investment preferences or tax status of investors.

#### **Bond Characteristics: Pledges of Security**

In general, municipal bonds fall into two broad categories defined by the security offered for their repayment: general obligation bonds and revenue bonds. However, the state recently issued a third type of bonds called appropriation obligation bonds, which include a state commitment to pay debt service on the bonds through annual appropriation of funding.

## **General Obligation Bonds**

General obligation bonds are backed by the "full faith and credit" of the issuers for repayment. This repayment pledge is an unconditional promise by issuers to collect taxes or take whatever other steps are necessary to assure repayment. Consequently, general obligation bonds are considered relatively safe investments and usually carry lower interest rates than revenue bonds, which do not carry this pledge.

The repayment pledge for Wisconsin general obligation bond issues is contained in Article VIII, Section 7(2)(f) of the State Constitution. It is considered a strong pledge by the investment community.

"The full faith, credit and taxing power of the state are pledged to the payment of all public debt created on behalf of the state pursuant to this section and the legislature shall provide by appropriation for the payment of the interest upon and installments of principal of all such public debt as the same falls due, but in any event, suit may be brought against the state to compel such payment."

General obligation bonds often are limited to constitutionally or statutorily defined levels and uses. They often are used to support facilities such as state office buildings and correctional and educational institutions. General obligation bonds also may be used to fund the construction of self-amortizing facilities such as dormitories. The revenue generated by these facilities is used to meet debt service payments; if facility revenues are insufficient, issuers are obligated to use tax revenues to pay the bonds.

#### **Revenue Bonds**

Revenue bonds rely on rents or user fees collected from public enterprises or facilities, or on a designated stream of revenues. The income generated by these enterprises or facilities or a designated revenue stream is the sole guarantee or pledge for repayment from the borrowers. Typical examples of revenue bond supported undertakings are toll roads, bridges, water or sewer systems, and parking ramps. Revenue bonds generally are not subject to the same constitutional debt limitations as are general obligation bonds. Because revenue bonds are generally secured only by project revenues or a designated revenue stream, they are considered to be of greater risk than general obligation bonds and, as a rule, carry higher interest costs.

A subclass of revenue bonds is moral obligation revenue bonds. Like other revenue bonds, moral obligation revenue bonds are secured by revenues generated by the enterprise or facility financed. In addition, these bonds are also secured by a pledge to commit funds from tax sources, subject to the legislative appropriation process, if project revenues or the designated revenue stream are insufficient to meet principal and interest payments. Because of this pledge, moral obligation revenue bonds may have interest costs which are lower than other revenue bonds, but higher than general obligation bonds.

#### **Appropriation Obligation Bonds**

The 2003-05 biennial budget (2003 Act 33) provided the Department of Administration (DOA) the authority to issue taxable general fund annual appropriation bonds. DOA may only issue

appropriation obligation bonds to pay the state's unfunded accrued prior service (pension) liability and unfunded accrued liability for sick leave conversion credits. Upon issuance of the bonds, the state will make annual debt service payments on the bonds in lieu of each state agency having to make annual payments associated with these liabilities as part of their fringe benefit costs.

Because the bond repayments each year are subject to appropriation, appropriation obligation bonds are not be considered public debt of the state and are not supported by the full faith and credit of the state. However, under Act 33, the Legislature, recognizing its moral obligation to do so, expressed its expectation and aspiration that it would make timely general fund appropriations that are sufficient to pay the principal and interest due on appropriation obligations in any year. Any appropriation to honor this moral obligation pledge would not be subject to the statutory limitation on state general purpose revenue (GPR) appropriations.

The debt service payments on appropriation obligation bonds are payable from a GPR appropriation in the amounts appropriated by Legislature each year. The DOA Secretary has the authority to assess each program revenue (PR) and segregated revenue (SEG) account for the percentage of debt service costs that are associated with each fund's share of the unfunded accrued prior service pension liability and unfunded accrued liability for sick leave conversion credits that would have otherwise been paid by those funding sources. These PR and SEG amounts are to be lapsed or transferred to the general fund each year.

#### **Bond Characteristics: Repayment Features**

General obligation bonds and revenue bonds generally share common payment, maturity and redemption features.

#### **Payment and Maturity**

Bonds are characterized by their schedules for repayment of principal. For term bond issues, the entire amounts borrowed fall due at the same time, as much as twenty or thirty years in the future. The individual bonds that comprise the issues have identical maturity dates and coupon rates. To ensure that repayment funds are available when due, term bonds often provide for sinking funds into which borrowers make scheduled periodic payments.

More common are serial bond issues in which principal is repaid in smaller sums over the life of the issues. The individual bonds may have different maturity dates and different coupon rates. The principal payments may be equal in each year of issue or have different structures reflecting market conditions at the time of issue or the debt policies of the issuers. For example, the issuers may limit the life of the debt to the useful life of the facility or equipment the bond finances.

Capital appreciation bonds are term bonds sold at large discounts from face value. Investors receive all principal and interest at the maturity dates. These bonds are attractive to bond funds and institutional buyers who prefer long-term growth over current income.

#### Redemption

Bonds may have call provisions that allow early payment; issuers may redeem the debt before the regularly scheduled maturity date. Issuers may exercise this option if they can borrow new money at lower interest rates than the bonds carry or if funds become available to retire the debt early. When bonds are called, the borrowers often must pay predetermined premiums to the bondholders. Although callable bonds generally result in higher borrowing costs for the issuers to compensate investors for increased uncertainty, the option to call bonds at times when market conditions are favorable for refinancing is an important debt

management tool.

#### **Bond Market in Operation**

#### **Preparing the Issue**

There are several steps to prepare bond issues for sale that influence how the market receives them. The issuers decide the size, structure, and timing of bond issues, prepare disclosure statements providing financial information for potential investors, apply for credit ratings, and properly advertise new issues.

As a protection to bond buyers, the validity and tax-exempt status of bond issues must be confirmed by bond counsel. While preparing this documentation, the counsel also may provide aid and advice on preparation of the bond issues. Most borrowers retain nationally recognized bond counsel.

# **Underwriters and Syndicates: Getting the Issue Into the Market**

Getting new bond issues into the market depends upon underwriters who normally purchase entire bond issues on an all or none basis. Their purpose is not to hold the bonds, but rather to resell them to investors for profit. If bond issues are large, syndicates may form. Syndicates are groups of firms that join together to purchase specific bond issues and break up when the issues are disposed, which allows sharing the financial risk of large transactions. They often form with similar memberships each time particular issuers come to market.

### **Competitive Sales**

Most general obligation bonds are sold through competitive sales in which underwriters, acting alone or in syndicate, analyze bond offerings and prepare bids. The bids include schedules of coupon rates and purchase prices offered for the bonds. Bonds at par have a purchase price equal to their face value. Bonds purchased at a premium have a price greater than their face value, and those purchased at a discount have a price less than their face value. Entire bond issues are awarded to underwriters or syndicates offering borrowers the lowest true net interest costs, that is, the lowest costs on a present value basis when coupon rates and premiums or discounts are included. Increases or decreases in later sales prices of bonds are the gain or loss of underwriters or bondholders and do not change the interest cost that borrowers pay.

In preparing bids, underwriters must estimate the prices investors will be willing to pay for the bonds. The underwriters are compensated entirely by the difference between the prices they pay for bonds and the prices they receive when they resell those bonds to investors.

For investors, the most important calculation is of yield, or return on their investment. Since both the coupon rates and the principal payments are fixed, the only way to change the yield is to change the price paid for the bonds. When the price is at par, the yield and the coupon rate are identical. As price drops, yield rises and, conversely, as price increases, yield drops. If the underwriters overestimate the market value for bonds and offer net interest costs to borrowers that are too low (that is, pay prices that are too high), they may have to sell the bonds at a loss. It is generally regarded as a good sign if the bids received on bond issues are close to each other, suggesting a market consensus on the desirability and quality of the bonds.

#### **Negotiated Sales**

For bond issues which are complex or unusual, a negotiated sale may be arranged. Negotiated sales are cooperative efforts between the issuer and underwriting syndicate to structure a sale under reasonable terms. Frequently, a negotiated sale is used for revenue bonds with complex financing arrangements and for refunding issues. In these cases, borrowers may receive better interest rates if the underwriters are familiar with the proposed facility or program. Generally, syndicates agree on initial pricings for issues, but may revise the prices upward or downward on the day of sale. The Building Commission has approved a policy used to determine if bonds are to be sold via competitive sale or negotiated sale.

## **Buying and Selling Bonds: The Secondary Market**

After the initial placement of new bond issues, the bonds may be bought and sold many times. This trading occurs in the secondary securities market.

Because of the decentralized trading and the diversity of bonds being sold, participants in the secondary market rely heavily on bond ratings and yields when making investment decisions. Additionally, readily recognized issuer names and larger blocks of bonds trade more easily and at better prices. The performance of bonds in the secondary market is a factor underwriters must consider when making their bids on new issues. As a result, the secondary market influences the new issue market.

The accuracy, timeliness, and availability of the issuer's continuing disclosure annual reports plays an important role in determining the liquidity or ready marketability of bonds in the secondary market.

## Commercial Paper/Variable Interest Rate Borrowing

In March, 1997, the Building Commission authorized a general obligation commercial paper financing program. The program involves the state issuing of short term commercial paper notes with maturities of 270 days or less in order to delay the issuance of long term bonds for a period of time. The program tries to take advantage of short term borrowing rates, when those rates are substantially lower than long term rates, which can lower the state's overall debt service costs. The program includes a liquidity facility provided by a group of banks. This liquidity facility is needed in the event maturing commercial paper notes cannot be "rolled-over" to pay for maturing commercial paper notes.

As of December, 2004, the state had approximately \$68.6 million in commercial paper notes outstanding.

In August, 2000, the Building Commission authorized a general obligation extendible commercial paper program. municipal This program operates the same as a commercial paper program, however, it does not require the State to maintain a liquidity facility as the investor provides liquidity by agreeing to an extended maturity date in the event "roll-over" extendible municipal commercial paper cannot be issued to pay for maturing paper. As of December, 2004, the state had approximately \$313.9 million in extendible municipal commercial paper outstanding.

#### **Interest Rates and Their Determinants**

When states, municipalities, or other governmental units go to the municipal bond market to borrow funds, they hope to get the lowest interest rate possible for their bonds. Many factors interact to produce the actual rates of interest that borrowers must pay. Some market factors affect the general level of interest rates available to all borrowers issuing bonds at given times, while other factors vary by issuer.

#### **External Factors: General Level of Interest Rates**

General levels of interest rates are established by the supply of and demand for money. In its role as regulator of the nation's money supply, the Federal Reserve Board exercises a major influence over interest rates. When monetary policies are designed to decrease the supply of money, interest rates respond by climbing upward. With increases in the money supply, interest rates tend to fall. Similarly, increases in the demand for capital generally stimulate increased interest rates. During periods of slower economic activity, demand weakens and interest rates drop.

The rates of interest found in the municipal bond market are sensitive to the overall level of interest rates. However, the general level of interest rates defines a range of likely rates for municipal bond yields. The position of borrowers within this range depends on characteristics of individual borrowers and credit instruments, only some of which are within the control of the borrowers.

# Factors Unique to Issuer and Issue: Quality and Quantity

While municipal bond interest rates are consistently lower than the rates on taxable bonds because of their tax-exempt feature, individual municipal bond issues often receive differing treatment in the market. The limited numbers of investors seeking tax shelters require municipal issuers to compete for investment funds. The characteristics of individual bond issues and their issuers become important in establishing the costs of borrowed money to issuers.

"Quality" is a key concern for municipal bond investors. Quality is more than a measure of risk that borrowers will default on bond issues. The default rate, which has been very low on general obligation bonds since the Depression, would not distinguish between different bonds. Quality also includes the risk of future credit developments

adverse to the interests of creditors. This definition broadens the concept to include evaluations of the salability and market prices of the bonds in the secondary market.

#### **Bond Ratings**

The diversity of debt-issuing units and the array of bond issues reaching the market has led to the development of shorthand measures of quality: bond. Three major firms, Moody's Investors Service, Inc., Standard & Poor's Corporation, and Fitch, Inc. prepare credit evaluations of those borrowers who apply for ratings and pay fees for the services. Bond issuers often choose to

have a combination of one or more agencies prepare evaluations. It is typical for large issuers to obtain ratings from all three services.

The major rating agencies use alphabetical symbols, ranging from the highest quality--Aaa (Moody's) and AAA (Standard & Poor's and Fitch), to the lowest--C (Moody's) and D (Standard & Poor's and Fitch). As shown in Table 1, the lowest rating is used for bonds already in default. In practice, only the first five categories are routinely used for new issues.

The rating a borrower receives reflects the independent judgment of the rating agency on the ability of the borrower to make timely payments of interest and principal. Ratings serve the purpose of bonds according to their grading characteristics. These grades applied to particular not evaluations issues are attractiveness of those issues to lenders. Rather, the attractiveness of issues depends on their yields, maturity dates and other characteristics, in addition to their investment quality, the sole element to which the rating applies.

In establishing ratings, the rating agencies consider both the ability and willingness of

Table 1: Moody's, Standard & Poor's, and Fitch Borrower's Ratings

Quality		Rating Symbols	
Characterization*	Moody's	Standard & Poor's	Fitch
Prime	Aaa	AAA	AAA
Excellent	Aa, Aa1	AA	AA
Upper Medium	A, A 1	A	Α
Lower Medium	Baa, Baa 1	BBB	BBB
Marginally Speculative	Ba, Ba 1	BB	BB
Very Speculative	B, B 1, Caa	B, CCC, CC, C	B,CCC,CC,C
Default	Ca, C	D	D

\*Complete definitions of Moody's, Standard & Poor's and Fitch ratings can be found in the trade publications of each agency. Moody's uses the ratings Aa 1, A 1, Baa 1, Ba 1 and B 1 to indicate the better credits within the Aa, A, Baa, Ba and B categories, respectively, and the ratings Aa3, A3, Baa3, Ba3 and B3 to indicate the lesser credits. Standard and Poor's and Fitch adds a plus (+) or minus (-) notation to ratings from AA to B to show relative standing within the rating category.

borrowers to repay bonded debt. However, as neither of these factors is directly measurable, the agencies consider other information relating to borrowers. The agencies analyze four major categories of information: (1) economic base; (2) debt management; (3) financial performance; and (4) administration of services.

Economic Base Analysis. Agency analysis of economic base considers the ability of borrowers to generate taxes, perform their functions and meet their debt obligations. This leads to consideration of broader economic trends and conditions in the states. Accordingly, several characteristics of issuers, including the availability of natural resources, population trends, existence of skilled labor, educational facilities, diversity of economic activities, and stability of the local economy in the face of national cyclical fluctuations are usually examined. Standard and Poor's cites the economic base analysis as the most critical element in the rating process.

Debt Management Analysis. Agency debt management analysis considers the overall impact of all debt obligations on the ability of issuers to repay debt. This analysis generally involves five specific areas of scrutiny: (1) debt burden, which relates debt to the revenues and resources of issuers and enables quantitative comparison with other issuers; (2) debt policy questions relating to the uses, purposes, and planning of debt issuance; (3) debt structure and retirement schedules related to borrower resources and future debt needs; (4) debt history of any defaults, use of debt to fund operating deficits, or rapidity of debt growth relative to the purposes for which debt has been incurred; and (5) future borrowing plans, especially authorized but unissued bonds.

In analyzing general obligation debt, agencies use a debt burden index. Overall debt is usually related to population and assessed valuations of all taxable property, adjusted to reflect market values, regarded as the broadest and most generally available measure of jurisdictional wealth. Total debt includes not only the direct obligations of states, but also the debt obligations of local governmental jurisdictions, so that all debt supported by the same group of taxpayers is considered, regardless of whom issues the debt. Relatively high per capita debt may cause concern since overly burdensome public indebtedness may lead to inability or unwillingness of jurisdictions to repay their obligations.

Financial Performance Analysis. The financial performance analysis looks to the "health" and management of borrower finances. Analysts consider indicators such as current revenues and expenditures, policies concerning deficits, adequacy and diversity of the tax base, history of financial operations, and financial administration, including tax collections and reporting procedures. The financial analysis is particularly concerned with evaluating how well the economic resources of issuers are translated into usable revenues and how sensitive those revenues are to cyclical fluctuations in the economy. The existence of general fund surpluses is generally viewed positively.

Administration of Services Analysis. Analysis of the administration of services is less quantitative than the other categories of analysis. It considers the organization of government for efficient and effective action, the legal and political flexibility of the political structure, and the ability of government to provide necessary services. For example, it considers how clearly defined are the financial and budgetary powers and responsibilities; if the executive and legislative functions controlling state financial conditions are centralized or decentralized; what degree of intergovernmental cooperation exists; and what judgments can be made about overall quality of administration.

Although these four categories have been identified as important factors in the analysis of borrower credit, rating agencies generally do not specify the relative importance of each in calculating borrower credit ratings. apparently is no single formula that can be applied to these factors to arrive at credit ratings and no uniform standards or threshold numbers which, when exceeded, automatically change credit ratings. Issuers seeking to improve their credit ratings, or avoid being downgraded, must adopt broader strategies to improve the factors that are taken into account by both investors and rating agencies in evaluating the quality of borrower credit.

It is generally agreed that the bond ratings that result from these analyses closely correlate with the cost of borrowing money for bond issuers. Under all economic conditions, higher-rated bonds, on average, sell at lower yields than do lower-rated bonds. Under all economic conditions, higher-rated bonds, on average, sell at lower yields than do lower-rated bonds.

For example, a comparison can be made using The Bond Buyer 20-Bond and 11-Bond Indices. The 20-Bond Index is based on a set of general obligation bonds with an average rating equivalent to Moody's Investors Service Aa2. The 11-Bond Index is based on a set of general obligation bonds

with an average rating equivalent to Moody's Investors Service Aa1. Thus, the 11-Bond Index represents a set of bonds approximately one rating step higher in quality than the 20-Bond Index set of bonds. By way of example, in December, 2004, the 20-Bond Index was approximately seven basis points (hundredths of a percent) higher than the 11-Bond Index.

There is considerable disagreement concerning whether bond ratings cause certain levels of interest rates or whether the ratings follow the judgments of investors as expressed in market prices. In some respects, ratings appear to have a direct impact on market demand. In the secondary market, ratings and yields are prime considerations for investment decisions. Thus, future market performance is highly dependent on ratings and is a major consideration in the prices bid for new issues. Small investors and individuals are especially dependent upon the judgments of rating agencies.

Additionally, certain investors are required to take ratings into account when making investment decisions. For example, published ratings are used to determine which investments are suitable for commercial banks. "Investment grade" is limited to the top four rating categories; investment in lower categories, while not absolutely prohibited, is discouraged by the additional justification required to support those investment decisions. This consideration serves to limit competition for and desirability of lower-rated bonds.

Ratings emerge as a major factor in determining the cost of borrowed funds in the municipal bond market. Small fractions of percentage point changes in interest rates can translate into hundreds of thousands of dollars in interest costs over the life of large bond issues. For example, a 0.25% (25 basis points) increase in the interest rate on a 20-year, \$100,000,000 issue structured with level repayments can cost the issuer approximately \$3.5 million in additional interest costs. Consequently, state and local issuers generally attempt to maintain financial and governmental traits that the rating agencies view positively.

#### **Scarcity**

A concept related to "quality" that also affects the cost of borrowing money is "scarcity." As with any commodity, an overabundance of bonds in the market can lessen their value. Therefore, states that frequently put bonds on the market or have large issues may find difficulty in obtaining low interest rates.

Scarcity is more understandable in light of investment decisions made daily by bond buyers. They are often interested in mixing the municipal bonds they hold by both geographic area and by credit rating. Because bond portfolios are designed to produce desired rates of return, they include not only high quality Aaa-rated bonds (which bring in low yields) but also enough lower rated bonds to increase overall yield. State bonds may become "overabundant" relative to demand so that issuer costs of borrowing increase.

#### **Other Market Considerations**

Other details influence bond performance in the market. Many are technical items related more to convenience for underwriters and bond dealers than to policy considerations of issuers. For example, advertising of pending issues and convenience of bid deadlines can influence the number of underwriter bids that are received. More bids will likely mean lower interest costs. The timing of new issues to avoid competition with similar issues can also mean better prices.

## USE OF DEBT ISSUANCE IN WISCONSIN

Prior to 1969, Article VIII, Section 7 of the Wisconsin Constitution effectively prohibited the state from issuing public debt. The state could incur debt directly for two purposes only: (1) "to repel invasion, suppress insurrection, or defend the state in time of war"; and (2) for "defraying extraordinary expenditures." Further, bonding to defray any extraordinary expenditures was limited to \$100,000. Notwithstanding this constitutional limitation, the state did incur debt indirectly, as far back as 1923, through the use of nonstate "dummy" building corporations.

In April, 1969, voters approved an amendment to the Wisconsin Constitution authorizing the state to issue debt directly. This chapter discusses the five major debt issuance mechanisms--general obligation bonds, state-issued revenue bonds, appropriation obligation bonds, authority-issued revenue bonds, and state-issued operating notes-which have been used by the state since the 1969 constitutional change.

### **General Obligation Bonds**

The 1969 constitutional amendment enabled the state to "acquire, construct, develop, extend, enlarge or improve land, waters, property, highways, buildings, equipment or facilities for public purposes." The language was deliberately broad, requiring only that bonding be intended to affect physical property directly and be undertaken for public purposes. In April, 1975, another constitutional amendment was passed, specifically permitting the state to issue general obligation

bonds for veterans' housing loans. In April, 1992, a further constitutional amendment authorized the use of general obligation bonds for railways.

The State Constitution also imposes a ceiling on the aggregate amount of general obligation debt the state may incur in any calendar year. Annual debt is limited to the lesser of:

- a. 3/4 of 1% of the aggregate value of all taxable property in the state; or
- b. 5% of the aggregate value of all taxable property in the state less the state's net indebtedness as of January 1 of the current year.

These limits for calendar year 2004 were computed as follows:

For purposes of calculating the 2004 debt limit, the aggregate full market value of all taxable property in the state was \$391,187,814,700. The net indebtedness of the state was \$4,794,398,152. Using these numbers, the limit on aggregate public debt in 2004 was the lesser of:

- a. \$2,933,908,610 [3/4 of 1% of \$391,187,814,700]; or
- b. \$14,764,992,583 [5% of \$391,187,814,700, or \$19,559,390,735, less \$4,794,398,152].

As a result, the debt limit for calendar year 2004 was \$2,933,608,610.

Table 2 compares the annual debt limitation to the amount of general obligation debt actually contracted from 1995 to 2004.

**Table 2: Comparison of General Obligation Debt Contracted to Debt Limitation** 

Calendar Year	Debt Actually Contracted	Annual Debt Limit	Debt Contracted as Percent of Limitation
1995	\$368,322,200	\$1,511,535,818	24.4%
1996	353,295,000	1,627,078,182	21.7
1997	404,310,000	1,748,056,751	23.1
1998	475,485,000	1,867,461,864	25.5
1999	482,360,000	1,999,256,351	24.1
2000	538,795,000	2,147,411,189	25.1
2001	485,645,000	2,343,627,800	20.7
2002	481,000,000	2,514,948,590	19.1
2003	499,030,000	2,705,326,585	18.4
2004	664,435,000	2,933,908,610	22.6

Subject to these overall annual limits, the specific purposes for which bonding is authorized and the aggregate amount of bonds which can be issued for each purpose are enumerated under s. 20.866 of the Wisconsin Statutes. The bonding authorization for a particular agency purpose is cumulative; it refers to bonds issued rather than outstanding. Thus, if \$1 million of bonds has been issued for a purpose under a \$1 million bonding authorization, the Legislature must increase the bonding authorization before any additional bonding takes place, even if some or all of the bonds in the original authorization have already been retired.

In some instances, agencies may have residual bonding authority. As a result of projects being completed at costs less than initially budgeted, projects not being undertaken, or vetoes of specific project enumerations in the biennial budget while the bonding authorizations are retained, statutory levels of bonding authorization exceed agency needs. From time to time, usually during the biennial budget deliberations, the Legislature acts to repeal some of agency residual bonding authority.

Although several agencies are authorized to use bond revenues for activities other than for capital facilities construction, agencies cannot shift bonding authority between programs. For example, the Department of Natural Resources cannot shift bonding authority between its pollution abatement program and its recreational facilities program.

The specific purposes for which general obligation debt may be contracted are authorized by the Legislature. These programs, their legislatively authorized debt, and the amount of debt issued for each program are listed in the Appendix. Specifically, as indicated in the Appendix: (1) the Legislature has authorized approximately \$16.1 billion of general obligation debt; (2) \$13.9 billion of this authorization has been issued or used; and (3) \$2.2 billion of the authorization remains available for issuance as of December, 2004.

Of the \$16.1 billion of general obligation debt authorized for issuance since 1970, approximately \$1.2 billion was authorized in the 2003-05 biennium. Most of these bonding provisions were contained in 2003 Act 33. The purposes for which the Legislature authorized the issuance of general obligation bonds in the 2003-05 biennium are summarized in Table 3. Negative amounts shown in Table 3 indicate a reduction in previously authorized bonding levels.

December, 2004, Wisconsin approximately \$4.87 billion of general obligation bonds commercial paper obligations outstanding, which represents the principal amount of debt that remains to be paid from issuing approximately \$13.9 billion of general obligations to that date. Of the amount outstanding, \$3.22 billion is supported by debt service payments from the general fund and \$552.4 million is supported by from other payments tax-supported funds. transportation fund primarily the and conservation fund. The remaining \$1.1 billion of outstanding obligations are self-amortizing, which means that they have revenue streams resulting from the programs for which they were issued and from which debt service payments are made. Veterans' mortgage loans account for \$369.9 million of these self-amortizing obligations and \$728.8 million of obligations are from the University of Wisconsin System dormitories, food service and intercollegiate athletic facilities, as well as certain

Table 3: General Obligation Bonding Authorized for Use in the 2003-05 Biennium

Agency	Purpose	Amount	Percent of Total
Administration (TEACH)	School educational technology infrastructure financial assistance Public Library educational technology infrastructure financial assistance	-\$9,800,000 <u>-2,700,000</u> -12,500,000	-1.0%
Agriculture	Soil and water	7,000,000	0.6%
Building Commission	Other public purposes Housing state departments and agencies Refunding tax supported and self amortizing general obligation debt Capital equipment acquisition Project contingencies	$162,800,000$ $16,721,400$ $175,000,000$ $1,203,500$ $\underline{2,953,700}$ $358,678,600$	30.1%
Corrections	Correctional facilities	6,092,800	0.5%
Health and Social Services	Mental health facilities	734,300	0.06%
Historical Society	Wisconsin history center	-101,500,000	-8.5%
Military Affairs	Armories and military facilities	1,971,900	0.2%
Natural Resources	Nonpoint source grants Urban nonpoint source cost sharing SEG supported facilities	9,546,800 4,700,000 <u>14,720,500</u> 28,967,300	2.4%
State Fair Park	Self amortizing facilities	-28,000,000	-2.4%
Transportation	Rail acquisitions and improvements Harbor Improvements Major highway and rehabilitation projects	4,500,000 3,000,000 <u>425,480,400</u> 432,980,400	36.4%
University of Wisconsin	Academic facilities Self amortizing facilities	55,892,100 <u>260,375,400</u> 316,267,500	26.6%
Veteran's Affairs	Self amortizing facilities Refunding bonds	4,891,700 <u>175,000,000</u> 179,891,700	15.1%
Total		\$1,190,584,500	100.0%

facilities on the State Fair Park grounds. Table 4 presents a summary of the outstanding state general obligation indebtedness as of December, 2004.

Chapter 18 of the statutes establishes the procedures the state must follow in issuing debt and contains security provisions behind the state's

obligations. It assigns responsibility for issuance of general obligation bonds to the Building Commission and sets forth procedures for authorizing and issuing debt. Further, it provides for the capital improvement fund, into which bond revenues are deposited, and the bond security and redemption fund, from which debt service

Table 4: Outstanding General Obligation Debt -- As of December, 2004

Bonding Category	Amount Outstanding
Tax Supported	
General Fund	\$3,225,307,815
Segregated Funds	552,376,171
Subtotal	\$3,777,683,986
Self-Amortizing	
Veterans' Mortgage Loans	\$369,940,000
University of Wisconsin	
and Other Minor Categories	728,836,354
Subtotal	\$1,098,776,354
TOTAL	\$4.876.460.340

payments are actually made.

A key provision of Chapter 18 (s. 18.12 of the statutes) relates to the security pledged for bond issues. This provision irrevocably pledges the "full faith, credit, and taxing power" of the state for the payment of public debt. It further provides for an irrevocable appropriation, "as a first charge upon all revenues of the state, of a sum sufficient for the payment of...principal, interest and premium[s]," on general obligation bonds as they fall due. These provisions, combined statutory with the constitutional provision that bondholders may file suit against the state, make the Wisconsin general obligation pledge particularly strong.

Debt service payments on conventional general obligation bonds are made twice each year. Payments from 1970-71 through December, 2004, total approximately \$9.2 billion. The amount of debt service payments to be made, based on obligations issued through December, 2004, were \$494.8 million in 2003-04 and are estimated at \$605.3 million in 2004-05. Total remaining debt service payments after December, 2004, on all general obligations outstanding as of December, 2004, are estimated to total approximately \$6.5 billion over their terms, with the last payment being made in fiscal year 2034-35. This does not include any principal and interest payments on the state's \$382.5 million in outstanding commercial paper.

Table 5: Debt Service on General Obligation Bonds (\$ in Millions)

Fiscal Year	Principal	Interest	Total Debt Service
1994-95	\$188.7	\$160.0	\$348.7
1995-96	199.6	159.1	358.7
1996-97	205.1	167.7	372.8
1997-98	217.2	171.8	389.0
1998-99	236.3	173.7	410.1
1999-00	244.2	183.2	427.4
2000-01	285.1	209.2	494.3
2001-02	273.0	202.4	475.4
2002-03	270.5	216.3	486.8
2003-04	310.8	184.0	494.8

Table 5 presents a history of Wisconsin's annual debt service payments on general obligation bonds and notes since 1994-95. As mentioned earlier, approximately \$3.22 billion in outstanding general obligations are supported by debt service payments from the general fund. Table 6 shows general purpose revenue debt service as a percentage of GPR expenditures.

**Table 6: Annual GPR Debt Service (\$ in Millions)** 

			Debt Service
Fiscal	GPR	GPR	as a % of
Year	Expenditures	Debt Service	Expenditures
4004.05	6m moo o	\$0 <b>.</b> 00	0.040/
1994-95	\$7,790.0	\$250.3	3.21%
1995-96	8,162.3	271.2	3.32
1996-97	9,283.5	278.1	3.00
1997-98	9,694.5	285.2	2.94
1998-99	10,009.4	292.8	2.93
1999-00	11,294.0	315.7	2.80
2000-01	11,077.7	330.9	2.99
2001-02	11,265.1	232.2*	2.07
2002-03	11,047.9	326.8*	2.96
2003-04	10,784.0	164.2*	1.52

\*Excludes \$102.0 million in principal payments in 2001-02, \$25 million in 2002-03, and \$175 million in 2003-04 that were not paid in those years. Rather, these payments were restructured through the issuance of refunding bonds under 2001 Act 16 and 109 and 2003 Act 129.

#### **State-Issued Revenue Bonds**

Chapter 29, Laws of 1977, added a major provision to Chapter 18 of the statutes by authorizing the state to issue revenue bonds through the State Building Commission. Previously, revenue bonds could only be issued by independent authorities of the state. Under s. 18.52(5) of the statutes, revenue bonds are defined as an enterprise obligation or a special fund obligation. An enterprise obligation means bonds issued: (1) for the purpose of purchasing, leasing, constructing or operating a revenue-producing enterprise or program; (2) payable solely from, or secured by, the property or income of the program or enterprise; and (3) not public debt. A special fund obligation means bonds payable from a special fund consisting of fees, penalties or excise taxes and that are not public debt. In addition, s. 18.61(1) of the statutes declares that the "state shall not be generally liable on revenue obligations and revenue obligations shall not be a debt of the state for any purpose whatsoever."

Notwithstanding the provisions specifying that state-issued revenue bonds do not constitute debt of the state, s. 18.61(5) of the statutes does permit the issuance of revenue bonds backed by a state "moral obligation" pledge:

"The legislature may provide, with respect to any specific issue of revenue obligations, prior to their issuance, that if special fund income or the enterprise or program income pledged to the payment of principal and interest of the issue is insufficient for that purpose, it will consider supplying the deficiency by appropriation of funds, from time to time, out of the treasury. If the legislature so provides, the commission may make the necessary provisions therefore in the authorizing resolution and other proceedings of the issue. Thereafter, if the contingency occurs, recognizing its moral obligation to do so, the legislature hereby expresses its expectation and

aspiration that it shall make such appropriation." To date, the state has never had to exercise this moral obligation pledge.

The volume of revenue bonds which may be issued for a specific program is set in the enabling legislation that initially provides for the program. Subsequent legislation may provide additional bonding authority or reduce the bonding authority for a revenue bond program. The Building Commission has issued revenue bonds for six programs.

Chapter 4, Laws of 1979, first authorized issuance of \$280,000,000 in revenue bonds for the Veterans Mortgage Loan program. This enactment stipulated that an existing \$1,000,000,000 of general obligation bonding authority for the program first be issued. In 1980 and 1981, the Building Commission issued two revenue bond series under authorization totaling \$90,055,000. the 1979 Subsequent legislation authorizing additional general obligation authority continued requirement that any unused revenue bond authorization not be used until the new general obligation bonding authority had been fully issued. As a consequence, the remaining \$189,945,000 of unused revenue bond authority for veterans' mortgage loans has not been used. For borrowers, the use of general obligation bonding rather than revenue bonding for this program has resulted in lower interest rates.

Two other programs for which state revenue bonds have been issued are both administered by the Higher Educational Aids Board (HEAB). A total of \$215,000,000 was issued of a \$295,000,000 revenue bond authorization to provide funds for student loans. No additional revenue bonds have been issued for this program since 1980, as private sector lending has been available. The Wisconsin Health Educational Aids Loan (HEAL) program, also administered by HEAB, has legislative authorization for \$92,000,000 in revenue bonds; the Commission has issued six series of bonds, with the last outstanding principal amounts being

repaid in 2001.

The Building Commission has issued state revenue bonds and commercial paper to finance highway and transportation related administrative facilities, of which \$1.38 billion were outstanding as of December, 2004. Transportation revenue bond authorizations totaling \$2,095,583,900 have been enacted by the Legislature. Table 7 shows the amount of these bonds authorized in each biennium.

**Table 7: Transportation Revenue Bond Authorization Amounts** 

Biennium	Amount
1983-85	\$166,200,000
1985-87	126,700,000
1987-89	90,400,000
1989-91	93,734,000
1991-93	188,900,000
1993-95	284,900,000
1995-97	172,804,100
1997-99	224,420,800
1999-01	99,026,600*
2001-03	305,982,000
2003-05	342,516,400
Total	\$2,095,583,900

<sup>\*</sup>In addition, \$92,559,000 that had previously been authorized but reserved for financing costs was made available for program use.

In 1989 Act 366, which modified the financing and administrative aspects of the clean water fund, \$729,355,000 of revenue bonds were authorized to finance municipal projects. This bonding authority was increased by \$568,400,000 with 1991 Act 39, by an additional \$100,600,000 in 2001 Act 16, and by a further \$217,600,000 in 2003 Act 33, for a total of \$1,615,955,000. As of December, 2004, \$682.9 million in clean water fund revenue bonds remained outstanding. It is anticipated that debt service for revenue bonds will be financed through municipal loan repayments and interest received from a reserve fund also created by 1989 Act 366.

Act 366 also authorized the Building Commission to designate, by resolution, that a

legislative moral obligation exists for certain revenue obligations under the clean water fund program. If, at any time, the payments received or expected to be received from a municipality on any loan designated under this provision are pledged to secure revenue obligations of the state and are insufficient to pay, when due, principal and interest on the loan, the Department of Administration would certify the amount of the insufficiency to the Secretary of Administration, the Governor and the Joint Committee on Finance. The Joint Committee on Finance would be required to introduce a bill with an appropriation of the amount needed to pay the revenue obligation. With this act, the Legislature expressed its moral obligation to make this appropriation if called upon to do so.

A petroleum environmental cleanup fund award (PECFA) revenue obligation borrowing program administered by the Department of Commerce was created under 1999 Act 9. Act 9 authorized \$270 million in PECFA revenue obligations to fund the cleanup of PECFA eligible sites contaminated by petroleum based products. Subsequently, 2001 Act 16 provided \$72 million of bonding and 2003 Act 33 provided an additional \$94 million of bonding for this purpose. The bonds are repaid by the 3.0 cents per gallon petroleum inspection fee assessed on the storage of petroleum based products that are eventually sold in the state. As of December, 2004, \$348.5 million remained outstanding on the bonds and commercial paper issued for this purpose.

### **Appropriation Obligation Bonds**

Under 2003 Act 33, DOA was authorized to issue taxable general fund annual appropriation obligation bonds to pay the State's unfunded accrued prior service (pension) liability and the unfunded accrued liability for sick leave conversion credits. The State has issued these bonds in the form of taxable fixed rate bonds and

taxable auction rate certificates, which in aggregate were outstanding in the amount of \$1.795 billion as of December 1, 2004.

#### **Authority-Issued Revenue Bonds**

Chapters 231 and 234 of the statutes provide, respectively, for the creation and operation of the Health and Educational Facilities Authority and the Housing and Economic Development Authority, each of which has the ability to contract debt. These authorities are public corporations created by the state to administer certain programs. A third authority, the University Hospitals and Clinics Authority was created July 1, 1996.

#### **Health and Educational Facilities Authority**

The Wisconsin Health Facilities Authority was created by Chapter 304, Laws of 1973, as a public corporation to provide low-cost capital financing for nonprofit health care institutions. In 1987, the Authority was renamed the Wisconsin Health and Educational Facilities Authority (WHEFA) and was further authorized to issue revenue bonds both for private nonprofit educational facilities and for nonprofit continuing care facilities. Bonds issued by WHEFA are not considered state debt under the state's constitutional debt limit. Further, the state has no obligation to repay WHEFA debt if its revenues are insufficient to meet debt service costs. As of June 30, 2004, WHEFA had outstanding revenue bonds totaling approximately \$5.6 billion.

#### **Housing and Economic Development Authority**

The Wisconsin Housing and Economic Development Authority (WHEDA), originally the Wisconsin Housing Finance Authority was created by Chapter 287, Laws of 1971, to provide housing for low and moderate income Wisconsin citizens. Like WHEFA, bonds issued by WHEDA are not considered state debt under the state's constitutional debt limit.

Since WHEDA's creation, its responsibilities have been expanded by the Legislature to include programs other than low and moderate income housing. These programs include: (1) the housing rehabilitation loan program; (2) the home ownership mortgage loan program; (3) the economic development loan program; and (4) bonds for residential facilities for elderly or chronically disabled persons.

As of June 30, 2004, WHEDA had issued a total of \$6.8 billion in bonds and notes, of which \$1.96 billion were outstanding.

Additional information on WHEDA is presented the Legislative Fiscal Bureau informational paper, entitled "Wisconsin Housing and Economic Development Authority."

#### **University Hospitals and Clinics Authority**

The University Hospitals and Clinics Authority was created in 1995 Act 27 to operate and manage the UW Hospital and Clinics beginning July 1, 1996. The Authority may issue bonds for any corporate purpose, but cannot have more than \$235 million of bonds outstanding, excluding refunding bonds. As of June 30, 2004, the Authority had \$175.8 million of outstanding bonds.

### **Special Purpose Districts**

Chapter 229 creates several special purpose districts which have the authority to contract debt. The debt issued by the following Districts is not considered a debt of the state. However, any revenue obligation bonds issued by these Districts could be backed by the state's moral obligation pledge.

#### **Wisconsin Center District**

The Wisconsin Center District is a local exposition district created under authority granted

in 1993 Act 263 to build and operate an exposition center in the city of Milwaukee. The District has the authority to issue up to \$200,000,000 of bonds for construction of the exposition center and to impose a tax on the sales of certain food and beverages, auto rentals and hotel charges in the district to fund the issuance of the bonds. In 1996, the District issued \$63.5 million of senior dedicated bonds and \$120.5 million of junior dedicated bonds. These bonds are not debt of the state, but the junior dedicated bonds are backed by a moral obligation of the state.

### Southeast Wisconsin Professional Baseball Park District

The Southeast Wisconsin Professional Baseball Park District was created under 1995 Act 56 to finance a new stadium for the Milwaukee Brewers baseball team. The District has the authority to issue bonds and impose a sales tax in a five county area to repay the bonds. The state has expressed its moral obligation to repay up to \$160,000,000 of the bonds issued. The **District** issued has approximately \$245 million in bonds certificates of participation; however, the District chose to issue the bonds without the state's moral obligation pledge.

## **Green Bay-Brown County Professional Football Stadium District**

The Green Bay-Brown County Professional Football Stadium District was created by 1999 Act 167 for the construction and maintenance of a renovated football stadium for the Green Bay Packers. The District has the authority to issue up to \$160 million of bonds exclusive of issuance costs and other reserves and to impose a sales tax in Brown County to repay the bonds. In April 2001, the District issued three series of bonds totaling \$175 million, \$160 million of which was provided to the Stadium project. The remaining bond proceeds were placed in reserve or used to cover bond issuance costs. These bonds could have been backed by the state's moral obligation pledge, however no such pledge was applied to these

bonds by the District.

# Redevelopment Authority of the City of Milwaukee

Under 1999 Act 9, the Redevelopment Authority of the City of Milwaukee was authorized to issue up to \$170 million in bonds to finance capital improvements at the request of Milwaukee Public Schools to implement a neighborhood school facilities plan, subject to approval of the plan by the Joint Committee on Finance (JFC). In September, 2000, JFC approved the issuance of up to \$100 million of this bonding. Act 9 specified that a state moral obligation pledge would apply to these bonds if certain conditions were met. Through December, 2004, bonds totaling \$98.5 million, excluding reserves, have been issued that have a special debt service reserve fund backed by the State's moral obligation pledge.

## **Badger Tobacco Asset Securitization Corporation**

Under 2001 Act 16, the 2001-03 biennial budget Act, the DOA Secretary was authorized to assign or sell for cash or other consideration the state's right to receive any of the payments under the multistate tobacco master settlement agreement. The DOA Secretary was provided the authority to organize one or more nonstock corporations under Chapter 181 of the statutes or limited liability companies under Chapter 183 of the statutes for any purpose related to the sale of the state's right to receive any of the payments under the multi-state tobacco master settlement agreement. receiving the rights to the state's tobacco settlement payments, the corporation would use the newlyacquired revenue stream to back the issuance of revenue bonds. In return for the tobacco settlement payment revenue, the corporation would provide

the state with the proceeds from those bonds. Under such a transaction, the state is "securitizing" the rights to its tobacco settlement payments. The DOA Secretary was provided the authority to structure the tobacco securitization transaction, including the type of bonds to be issued, the maturity of the bonds and the timing of the bond issue.

Using its authority under Act 16 and consistent with the provisions of 2001 Act 109, DOA carried out the securitization transaction. On April 18, 2002, DOA formed a nonstock, nonprofit corporation called the Badger Tobacco Asset Securitization Corporation. On May 23, 2002, the Corporation finalized the sale of the tobacco securitization bonds backed by the newly-assigned rights to the state's tobacco settlement payments. Based on that transaction, the state received \$1.567 billion in total bond proceeds with \$1.275 billion of these proceeds available to the state after establishing the required reserves and capitalized interest and issuance costs.

Under the securitization transaction, the state assigned the rights to the next 30 years of its tobacco settlement payments to the Badger Tobacco Asset Securitization Corporation. While 30 years of tobacco settlement payments are pledged to support the bonds issued by the Corporation, fewer years of payments may actually be needed. Under the securitization undertaken by the state and the Badger Tobacco Asset Securitization Corporation, it is estimated that the bonds would be repaid by 2018, at which time the state would regain the rights to its annual tobacco settlement payments. As of December, 2004, the Corporation had \$1.5 billion in bonds outstanding. These bonds are not state bonds, and the state has no liability for them.

#### **State-Issued Operating Notes**

During most years the state issues operating

notes, which are financial obligations used to support the cashflow of the general fund. The amount that may be issued during any fiscal year is limited to 10% of total general purpose revenue and program revenue appropriations for that year. If a cashflow deficiency is anticipated, the Secretary of Administration, with the Governor's approval, requests the issuance. It is then submitted to the Joint Committee on Finance for its approval. Following this, the Building Commission issues the notes. All notes must be repaid during the fiscal year in which they are issued. The amount of operating notes that have been issued each year since 1994-95 is summarized in Table 8.

**Table 8: Operating Notes (\$ in Millions)** 

Fiscal Year	Amount Issued
1994-95	\$350
1995-96	250
1996-97	150
1997-98	450
1998-99	350
1999-00	0
2000-01	0
2001-02	800
2002-03	0
2003-04	400

## **Master Lease Program**

Another type of long-term obligation on the part of the state that does not involve the issuance of bonds and is not considered a general obligation debt of the state is the state's master lease program. The state created its master lease program in September, 1992, for the purpose of acquiring equipment for state departments through installment payments. In 1994, the program was expanded to include, in limited circumstances, the acquisition of prepaid services. Examples of current leased items include the state's accounting system,

expansion of the state's central mainframe computer and various information technology items. The state's obligation to make lease payments is not a general obligation debt of the state, but rather the payments are subject to the annual appropriation of funds sufficient to cover the costs of the annual lease payments.

The program implements a two-phased financing structure: (a) the financing of all leased items initially financed with proceeds from a revolving line of credit for which the state pays interest based on a variable taxable interest rate; and (b) the state, at various times, issues certificates of participation to refinance the revolving credit with a fixed rate and most often tax exempt financing.

The master lease program is administered through the Department of Administration and is available for all state agencies, and any association, society, or other body of the State, which is entitled to expend appropriated funds, including the Legislature and courts. Through December, 2004, 17 different state departments, the Legislature, the Supreme Court, and various other state bodies have used the program to acquire nearly \$415 million in equipment or service items of which \$82.1 million is outstanding.

Under the master lease program, state agencies submit requests to DOA for approval. DOA's review includes a determination as to whether lease financing is the best alternative for acquiring the equipment and the state agency has the resources to make the required lease payments. An agency's master lease payments are not included in the state budget as a separate line item, but rather are included with other expenditures in one or more of an agency's existing operating budget lines.

### WISCONSIN'S BOND ISSUANCE PROCESS

A number of times each biennium the state, or one of the state authorities, issues bonds. The process leading to sale differs depending upon the type of debt incurred.

#### **General Obligation Bonds**

The procedure by which general obligation bonds are authorized and issued differs depending on whether programs are part of the state building program or not. Examples of bonding programs that are not part of the building program are the veterans' primary mortgage loan program, Department of Natural Resources land acquisition and water pollution abatement programs, and the state clean water fund program.

#### **State Building Program**

For bonding that is part of the state building program, the authorization process begins in the fall of even-numbered years, during development of the state budget. At that time, agencies prepare their capital budget requests for the ensuing biennium for submission to the Building Commission. The Commission must submit its recommendations for the building program to the Joint Committee on Finance no later than the first Tuesday in April, of each odd-The Committee numbered year. and the Legislature review these recommendations, and authorize projects by listing each project's title and budget in the budget bill, which is called the project enumeration.

The Commission consists of the Governor, who

serves as chair of the body, one citizen member, appointed by and serving at the pleasure of the Governor, and three legislators from each house of the Legislature, appointed as are members of standing committees. State agencies submit their capital budget requests to the Division of State (DSF) **Facilities** of the Department Administration. The DSF acts as staff to the Building Commission, analyzing agency requests and submitting its recommendation, initially to the DOA Secretary and the Governor for review and then to the Building Commission.

Generally, when projects requiring bonding are enumerated in the state building program, the Legislature also provides the necessary bonding authority for them. In some instances agency operating budget funds, federal funds, gifts and grants, or residual or unused bonding authority can be used to fund particular projects. In these cases, increased bonding authority for the full project amount may not be necessary.

When agencies are ready to proceed with projects that have been approved by the Legislature, they request release of advanced planning funds by the Building Commission. Concept and budget reports are the first phase of planning and design. For major projects, they are submitted to the Building Commission with a request for release of additional planning funds or construction funds. At that time, the Commission may grant approval to proceed with final design, bidding and construction. Authorization by the Commission to bid and construct building generally program improvement projects constitutes its final project approval. As project funds are needed, the Commission authorizes the issuance of bonds or notes sufficient to support construction activities over the near term (approximately six months). The Commission may also substitute cash funding for bonding whenever funds are available.

## **Non-Building Program Activities**

The bond issuance process for non-building program activities, including the veterans' primary mortgage program, water pollution abatement and environmental cleanup programs, the clean water fund program, and stewardship and other conservation programs differs from that outlined above. The Building Commission has substantially less involvement in the early stages of activities. Agencies with bonding requirements for these programs generally submit their borrowing needs as part of their operating budget requests, rather than as part of the state building program. The Governor recommends a level of borrowing authority for these programs, and the Legislature sets the bonding authorization as part of the budget process.

#### **Structuring and Timing of the Bond Issue**

The Office of Capital Finance in DOA structures each bond issue. Capital Finance may consult with DSF for state building program projects and with those agencies wishing to proceed with nonactivities. building program Generally, schedules for a number of capital projects and agency programs are coordinated so that the state can combine different undertakings in a single issue, although the veterans primary mortgage loan program is funded through separate stand-alone issues. The necessary dollar volume, maturities, call provisions, and other related items of issues must be determined. Capital Finance is occasionally assisted in this process by private firms serving as financial advisors to the state.

The timing of bond issues also must be determined. Timing is important because of the volatility of interest rates in the municipal bond market; a small change in interest rates potentially

translates into large changes in interest expense or savings to the state over the term of issues. Timing also can impact the state's general fund condition through scheduling of debt service payments. Payments for conventional bond issues are made twice each year. The timing of issues can delay debt service payments into the following fiscal year. The necessary bonding revenues can be provided in the current fiscal year while initial debt service payments are postponed into the next fiscal year. Therefore, it is likely that the full fiscal effect of bonding authorizations included in legislation passed during one biennium, will not be incurred until the next biennium.

The Building Commission has considerable flexibility in the timing of issuance and scheduling of debt service payments. However, federal law forces states to carefully plan the size of new bond issues. States are required to expend all bond proceeds for their stated purposes within two years of issue, except for veterans' housing issues, or be subject to rebating all arbitrage profits (the difference between interest paid on bond issues and interest earned by investing proceeds) to the federal government. This provision forces the state to enter the bond market more frequently and with smaller issues.

Prior to any sale of bonds, the Building Commission passes debt authorizing resolutions, specifying the purposes and dollar amounts for which bonds will be issued. Debt resolutions must be passed before any construction or non-building program activity contracts can be signed or funds committed. The bond counsel prepares legal opinions on the validity of the sales, and preliminary official statements are printed for prospective underwriters and investors describing, in detail, the proposed issues and the state's fiscal condition. Notification of the pending sales are placed in The Bond Buyer and other financial publications, and the state applies to Moody's, Standard & Poor's and Fitch Investors Service for bond ratings on the issues.

When Wisconsin first began issuing general obligation bonds in 1970, its issues received the second highest ratings by Moody's and Standard & Poor's. From September, 1974, until June, 1981, Wisconsin general obligation bonds received Moody's and Standard & Poor's highest ratings. In June, 1981, the state's bond rating was reduced from AAA to AA+ by Standard and Poor's and in 1982, the state's bond rating was changed from Aaa to Aa by Moody's Investors Service.

In recent years the state's general obligation bond issues were downgraded. An October, 2002, state general obligation bond issue received an AArating from Standard and Poor's Ratings Services, Aa3 from Moody's Investors Services, and AA by Fitch Ratings. Subsequently, in March, 2004, Fitch Ratings downgraded the State's general obligation debt to a AA- rating. Table 9 provides a summary of the long-term ratings assigned to different types of securities that the state issues as of December, 2004.

In announcing the State's latest rating changes, rating agencies generally cited concerns about the state's finances. Specifically, they identified the state's lack of general fund surpluses, the lack of a significant reserve or "rainy day" fund, and the use

one-time revenues to fund ongoing expenditures as credit concerns. These factors have contributed to the state's ongoing accounting deficit under generally accepted accounting principles (GAAP). The GAAP deficit generally reflects the state's year end general fund balance under its statutory basis of accounting adjusted for revenue and expenditure items attributable to the current fiscal year, which is exacerbated when annual general fund surpluses are low, or do not exist.

Following the rating of bonds, at the specified time of sale, representatives of various underwriting syndicates submit sealed bids for the bonds. Bids resulting in the lowest net interest costs to the state are accepted. The winning underwriting syndicates are generally given about three weeks to deliver the promised funds. During that time, the underwriters resell the bonds to investors.

When the bond proceeds are delivered, they are deposited in the capital improvement fund and invested by the State Investment Board until needed. Earnings on invested funds are credited to the capital improvement fund and are used to offset future borrowings for projects under the same program purpose.

**Table 9: Ratings on the State's Securities** 

Type of State Security	Fitch Ratings	Moody's Investors Service, Inc.	Standard & Poor's Ratings Services
General Obligations	AA-	Aa3 <sup>(1)</sup>	AA-
Master Lease Certificates of Participation	A+	A1 <sup>(1)</sup>	A+
Transportation Revenue Bonds	AA	Aa3	AA-
Clean Water Revenue Bonds	AA+	Aa2	AA+
Petroleum Inspection Fee Revenue Bonds	AA-	Aa3	AA-
General Fund Annual Appropriation Bonds	A+	A1 <sup>(1)</sup>	A+

<sup>(1)</sup> Moody's has assigned a negative outlook on the State's long-term general obligation bonds, master lease certificates of participation, and general fund annual appropriation bonds.

#### **State-Issued Revenue Bonds**

The purposes and aggregate amounts of revenue bonds which may be issued by the Building Commission are authorized by the Legislature. Although state revenue bonds may be sold competitively, sales are often negotiated.

For negotiated sales, the Building Commission selects underwriters to work with it and Capital Finance to structure bond issues. The Building Commission may select underwriters through a request for proposal process in which interested firms submit written proposals outlining their qualifications, the services they provide and their fees.

The process for structuring and authorizing revenue bond issues is similar to the process for general obligation bonds. The underwriters purchase the bonds at prices that are negotiated with the Building Commission. Just as with competitively sold bonds, underwriter profit is equal to the difference between the purchase price and resale price to investors.

#### **Authority-Issued Revenue Bonds**

Authorities select their own underwriters and issue their own revenue bonds. The Legislature sets authority debt limits and specifies that the State Building Commission serve as financial advisor to the authorities when they prepare bond issues. Direct state involvement in authority bond issuance is limited, as the responsibility for authority bonding decisions rests with the authorities themselves. not with the State **Building** Commission. However, the Commission usually asks the authorities to coordinate their bond issuances with those of the Commission so that an excessive amount of Wisconsin bonds does not reach the market at the same time.

## **APPENDIX**

# Wisconsin State Programs for Which General Obligation Debt Has Been Authorized (Status as of December, 2004)

Agency	Program	Purpose	Legislative Authorization*	Amount Issued to 12/04**	Remaining Authorization
Administration	Black Point Estate	Adapt Black Point Estate for public use	\$1,600,000	\$-0-	\$1,600,000
Administration	School district technology infrastructure financial assistance	Provide technology infrastructure financial assistance to school districts in the state	90,200,000	68,716,066	21,483,934
Administration	Public library technology infrastructure financial assistance	Provide technology infrastructure financial assistance to public library boards in the state	300,000	268,959	31,041
Agriculture	Conservation reserve enhancement	Fund conservation reserve enhancement program projects to improve water quality, erosion control and wildlife habitat	40,000,000	8,153,000	31,847,000
Agriculture	Soil and water	Fund water resource management activities	20,575,000	10,809,248	9,765,752
Building Commission	Capital equipment acquisition	Finance acquisition of capital equipment	117,042,900	103,483,709	13,559,191
Building Commission	Discount sale of debt	Fund difference between amount of public debt contracted and the amounts received, not including accrued interest	90,000,000	66,758,598	23,241,402
Building Commission	Discount sale of debt (higher education bonds)	Fund difference between amount of public debt contracted as a higher education bond and the amounts received, not including accrued interest	100,000,000	99,988,833	11,167
Building Commission	Housing state departments and agencies	Acquire, construct, improve or develop general state office buildings	480,088,500	404,783,833	75,304,667
Building Commission	Other public purposes	Land acquisition, relocation assistance and other public projects specified by the Legislature; primarily used for all agency projects such as maintenance and energy conservation. Also, includes University System's Wistar and Healthstar Capital improvement projects.	1,495,901,000	1,146,173,205	349,727,795
Building Commission	Previous lease rental authority	Finance building projects that were in planning stages when the state transferred from building corporation to general obligation bonding	143,071,600	143,068,654	2,946
Building Commission	Refunding building corporation self- amortizing debt	Refunding of building corporation self- amortizing debt	870,000	-0-	870,000
Building Commission	Wilson Street parking ramp	Finance construction of a parking ramp in Madison	15,100,000	15,100,000	-0-
Building Commission	Project contingencies	Fund building program projects for state departments and agencies	47,961,200	37,352,251	10,608,949

Agency	Program	Purpose	Legislative Authorization*	Amount Issued to 12/04**	Remaining Authorization
Building Commission	Refunding general obligation debt	Refunding of general obligation debt	\$2,102,086,430	\$2,102,086,430	\$-0-
Building Commission	Refunding general obligation self- amortizing debt	Refunding of general obligation self- amortizing debt	272,863,033	272,863,033	-0-
Building Commission	Refunding general obligation debt	Refunding tax supported and self-amortizing debt prior to June 30, 2003.	250,000,000	250,000,000	-0-
Building Commission	Refunding GPR and self-amortizing debt	Refunding of tax supported and self- amortizing general obligation debt.	440,000,000	440,000,000	-0-
Building Commission	H.R. Academy	Provide grant to aid in the construction of a youth and family center at H. R. Academy in Milwaukee	1,500,000	1,292,042	207,958
Building Commission	Racine County Discovery Place Museum	Provide grant to aid in the construction of a Discovery Place Museum in Racine County.	1,000,000	-0-	1,000,000
Building Commission	Swiss Cultural Center	Provide grants to aid in the construction of a Swiss Cultural Center in New Glarus	1,000,000	-0-	1,000,000
Building Commission	Milwaukee Police Athletic League	Provide a grant to the Milwaukee Police Athletic League to aid in the construction of a youth activities center	1,000,000	1,000,000	-0-
Corrections	Correctional facilities	Acquire, construct, develop or enlarge correctional facilities	793,787,700	778,169,365	15,618,335
Corrections	Self-amortizing equipment	Acquire, develop, enlarge or improve equipment used in existing prison industries	7,337,000	2,115,537	5,221,463
Corrections	Juvenile correctional facilities	Acquire, construct, develop or enlarge juvenile correctional facilities	27,726,500	25,550,582	2,175,918
Educational Communication s Board	Educational communications facilities	Acquire, construct, develop or enlarge educational communications facilities	22,858,100	16,846,608	6,011,492
Environmental Improvement Program	Clean water fund	Provide loans to municipalities for wastewater treatment	637,743,200	442,334,053	195,409,147
Environmental Improvement Program	Safe drinking water	Provide loans for safe drinking water	26,210,000	25,506,520	703,480
Health and Family Services	Mental health facilities	Acquire, construct, develop or enlarge mental health facilities	129,057,200	121,900,391	7,156,809
Historical Society	Historic sites	Acquire, construct, develop or enlarge or improve historic sites and facilities	1,839,000	1,825,756	13,244
Historical Society	Museum facility	Acquire and remodel a museum facility	4,384,400	4,362,469	21,931
Historical Society	Self-amortizing facilities	Enlarge and improve facilities at Circus World Museum	3,173,600	1,033,053	2,140,547
Historical Society	Historic records	Acquire and install systems and equipment necessary to prepare historic records for transfer to new storage facilities	400,000	-0-	400,000

Agency	Program	Purpose	Legislative Authorization*	Amount Issued to 12/04**	Remaining Authorization
Historical Society	Wisconsin History Center	Self-amortizing bonding authority to provide grants for the construction of a Wisconsin history Center.	\$30,000,000	\$-0-	\$30,000,000
Marquette University	Dental clinic and education facility	Provide a grant to Marquette University to aid in the construction of a dental clinic and education facility	15,000,000	15,000,000	-0-
Medical College of Wisconsin	Basic science education facility	Construct a basic science education facility	10,000,000	10,000,000	-0-
Medical College of Wisconsin	Biomedical research and technology incubator	Grant to aid in the construction of biomedical research and incubator facilities.	25,000,000	-0-	25,000,000
Military Affairs	Armories and military facilities	Acquire, construct, develop, enlarge or improve armories and other military facilities	24,393,800	20,855,159	3,538,641
Natural Resources	Administrative facilities	Acquire and develop administrative facilities with debt service payments made from general tax revenues	10,882,400	10,491,558	390,842
Natural Resources	Segregated revenue dam safety projects	Assist counties and municipalities with dam safety projects	6,600,000	5,993,000	607,000
Natural Resources	Dam safety projects	Assist counties and municipalities with dam safety projects	5,500,000	5,449,849	50,151
Natural Resources	Environmental repair fund	Undertake remedial actions at sites and facilities containing hazardous wastes	48,000,000	38,507,917	9,492,083
Natural Resources	Environmental segregated revenue supported administrative facilities	Acquire, construct, develop, enlarge or improve administrative, laboratory, equipment storage and maintenance facilities	6,770,400	2,867,750	3,902,650
Natural Resources	Ice Age Trail	Acquire land for development of the Ice Age Trail	750,000	750,000	-0-
Natural Resources	Land acquisition	Acquire outdoor recreation land	45,608,600	45,608,600	-0-
Natural Resources	Segregated revenue supported facilities	Acquire, construct, develop, enlarge or improve recreation and administrative facilities.	45,296,900	23,693,089	21,603,811
Natural Resources	Segregated revenue land acquisition	Acquire outdoor recreation land, with debt service payments made from segregated revenues	2,500,000	2,500,000	-0-
Natural Resources	Local parks land acquisition	Acquire and develop local park lands and facilities	2,490,000	2,490,000	-0-
Natural Resources	Municipal clean drinking water	Provide grants to municipalities for construction of clean drinking water facilities	9,800,000	9,660,562	139,438
Natural Resources	Recreation development	Develop recreation facilities	23,061,500	23,012,337	49,163
Natural Resources	Recreation facilities	Acquire land and develop recreation facilities	56,055,000	56,055,000	-0-
Natural Resources	Nonpoint source	Provide funds for nonpoint source water pollution abatement projects	85,310,400	64,263,228	21,047,172

Agency	Program	Purpose	Legislative Authorization*	Amount Issued to 12/04**	Remaining Authorization
Natural Resources	Urban nonpoint source cost sharing	Provide cost sharing for urban nonpoint source water pollution abatement and stormwater management projects	\$22,400,000	\$10,598,850	\$11,801,150
Natural Resources	Nonpoint source grants	Fund nonpoint source water pollution abatement projects	2,000,000	2,000,000	-0-
Natural Resources	Warren Knowles- Gaylord Nelson Stewardship 2000	Acquire and develop lands, parks, trails, natural habitats, waterways and fisheries	572,000,000	182,446,392	389,553,608
Natural Resources	Stewardship program	Acquire and develop lands, park trails, natural habitats, waterways and fisheries	231,000,000	225,969,224	5,030,776
Natural Resources	Water pollution abatement and sewerage collection; combined sewer overflow	Construction of combined sewerage overflow projects	200,600,000	200,600,000	-0-
Natural Resources	Water pollution abatement and sewage collection facilities	Provide grants to municipalities for construction of water pollution abatement and sewage collection facilities under the point source program	893,493,400	893,187,144	306,256
Natural Resources	Water pollution abatement and sewage collection facilities; ORAP funding	Provide grants to municipalities for construction of water pollution abatement and sewage collection facilities under ORAP 2000	145,060,325	145,060,325	-0-
Natural Resources	Wisconsin heritage program	Acquire natural areas	2,500,000	2,462,968	37,032
Public Instruction	Schools for the deaf and visually handicapped and library facilities	Acquire, construct, develop, enlarge or improve facilities for the deaf and visually handicapped at the state schools and reference and loan libraries	7,367,700	7,363,121	4,579
State Fair Park	Self-amortizing facilities	Acquire, construct or improve facilities at the State Fair Park	56,787,100	52,014,128	4,772,972
State Fair Park	Housing facilities	Acquire, construct, develop, enlarge or improve housing facilities at the State Fair Park	11,000,000	11,000,000	-0-
State Fair Park	Board facilities	Acquire contract, develop, enlarge or improve facilities at State Fair Park	13,587,100	12,887,010	700,090
Transportation	Local roads for job preservation	To award grants to be used to fund local road projects for job preservation.	2,000,000	1,958,357	41,643
Transportation	Accelerated bridge improvements	Construct bridges	46,849,800	46,849,800	-0-
Transportation	Accelerated highway improvements	Construct highways	185,000,000	185,000,000	-0-
Transportation	Administrative facilities	Acquire and develop administrative facilities	8,890,400	8,793,422	96,978
Transportation	Connecting highway improvements	Construct the 27th Street viaduct in Milwaukee	15,000,000	15,000,000	-0-

Agency	Program	Purpose	Legislative Authorization*	Amount Issued to 12/04**	Remaining Authorization
Transportation	Federally aided highway facilities	Construct federally aided highways	\$10,000,000	\$10,000,000	\$-0-
Transportation	Rail passenger route development	Develop rail passenger routes	50,000,000	1,432,921	48,567,079
Transportation	Harbor improvements	Provide grants to municipalities for harbor improvement projects	28,000,000	19,980,795	8,019,205
Transportation	Rail acquisitions and improvements	Acquire railroad property and provide grants and loans for rail property acquisitions and improvements	32,500,000	26,764,641	5,735,359
Transportation	Highway projects	Construct highways	41,000,000	41,000,000	-0-
Transportation	Major highway and rehabilitation projects	To construct and rehabilitate major highways. Available only in the event federal funds for such projects are not available to the extent anticipated.	565,480,400	454,837,720	110,642,680
University of Wisconsin	Academic facilities	Acquire and develop education facilities	1,107,898,000	971,038,365	136,859,635
University of Wisconsin	Self-amortizing facilities	Finance facilities such as dormitories with debt service paid from fees generated by the facility	992,385,200	630,676,227	361,708,973
Veterans Affairs	Bond refunding	Refunding of veterans' primary mortgage loans	840,000,000	721,169,245	118,830,755
Veterans Affairs	Self-amortizing mortgage loans	Veterans' primary mortgage loan program	2,120,840,000	2,047,785,395	73,054,605
Veterans Affairs	Veterans facilities	Acquire, construct, develop, enlarge or improve Veteran's facilities.	10,090,100	9,456,159	633,941
Veterans Affairs	Self-amortizing housing facilities	Acquire, construct, develop, enlarge or improve Veteran's housing facilities	34,412,600	4,278,001	30,134,599
		TOTALS	\$16,067,837,488	\$13,870,350,454	\$2,197,487,034

<sup>\*</sup>Net legislative authorization from January 1, 1970, through December, 2004.

\*\*Under s. 20.867(4)(q) of the statutes, interest earnings to the capital improvement fund are used to offset the state's bonding requirements. As of December, 2004, a total of \$66,333,629 of interest earnings had been applied and is included under the amount issued column.