

## ATTACHMENT B

Table 1. Savings reported by industries affected by new rule.

| Company                      | Annual Savings (\$) | Company                 | Annual Savings (\$) |
|------------------------------|---------------------|-------------------------|---------------------|
| Mayville Engineering Company | 80                  | Millennium Technologies | 620                 |
| Miller St. Nazianz Inc.      | 100                 | Worth Company           | 783                 |
| Professional Plating         | 100                 | UltraCoat               | 1,000               |
| Scot Industries              | 150                 | Shelmat                 | 1,500               |
| GEA Farm Technologies, Inc.  | 200                 | Silgan Containers       | 1,650               |
| Donaldson Company            | 300                 | SAFC                    | 1,800               |
| Spectrum Brands-Rayovac      | 300                 | Grover Co.              | 3,000               |
| Pierce Manufacturing Inc.    | 515                 | <b>Average Savings*</b> | <b>\$810</b>        |

\*Note: When savings were reported as a range, the more conservative estimate is listed. To focus on the rule's impact, only reported costs and savings were used in averaging, responses of "No change" were excluded.

Table 2. Costs and savings reported by municipalities affected by new rule.

| Municipality  | Initial Cost (\$) | Annual Savings (\$) |
|---|-------------------|---------------------|
| Walworth County Metro. Sewerage District              | 10,094            | No Change           |
| Grand Chute-Menasha West Sewerage Commission (GCMWSC) | Not Reported      | 15,000              |
| Madison Metro. Sewerage District                      | 20,000            | No Change           |
| <b>Average Initial Cost*</b>                          | <b>\$15,000</b>   | -----               |
| <b>Average Annual Savings*</b>                        | -----             | <b>\$15,000</b>     |

\*Note: When savings were reported as a range, the more conservative estimate is listed. To focus on the rule's impact, only reported costs and savings were used in averaging, responses of "No change" were excluded.

Table 3. Total anticipated costs (-) and savings (+) after implementation of rule.

|  | Year 1         | Year 2         | Year 3          | After Year 3    |
|--|----------------|----------------|-----------------|-----------------|
| 224 Affected Industries                  | +61,000        | +121,000       | +181,000        | +181,000        |
| 20 Affected Municipal Programs           |                |                |                 |                 |
| Annual Savings                           | +30,000        | +60,000        | +90,000         | +90,000         |
| Initial Costs                            | -65,000        | -65,000        | -65,000         | No future costs |
| 10 Commercial Laboratories               |                |                |                 |                 |
| Lost Revenue                             | -11,000        | -22,000        | -33,000         | -33,000         |
| <b>Total Net Cost (-) or Savings (+)</b> | <b>+15,000</b> | <b>+94,000</b> | <b>+173,000</b> | <b>+238,000</b> |