#### OFFICE OF THE COMMISSIONER OF INSURANCE (OCI)

#### $\star\star\star$ NOTICE OF RULEMAKING HEARING $\star\star\star$

NOTICE IS HEREBY GIVEN that pursuant to the authority granted under s. 601.41(3), Stats., and the procedures set forth in under s. 227.18, Stats., OCI will hold a public hearing to consider the adoption of the attached proposed rulemaking order affecting Section Ins 6.77, Wis. Adm. Code, relating to exempting commercial general liability policies from offering uninsured and underinsured motorist coverage.

#### **HEARING INFORMATION**

Date: December 8, 2009

Time: 10:00 a.m., or as soon thereafter as the matter may be reached Place: OCI, Room 227, 125 South Webster St 2<sup>nd</sup> Floor, Madison, WI

Written comments can be mailed to:

Robert Luck Legal Unit - OCI Rule Comment for Rule Ins 677 Office of the Commissioner of Insurance PO Box 7873 Madison WI 53707-7873

Written comments can be hand delivered to:

Robert Luck Legal Unit - OCI Rule Comment for Rule Ins 677 Office of the Commissioner of Insurance 125 South Webster St – 2<sup>nd</sup> Floor Madison WI 53703-3474

Comments can be emailed to:

Robert Luck robert.luck@wisconsin.gov

Comments submitted through the Wisconsin Administrative Rule Web site at: http://adminrules.wisconsin.gov on the proposed rule will be considered. The deadline for submitting comments is 4:00 p.m. on the 14th day after the date for the hearing stated in this Notice of Hearing.

#### SUMMARY OF PROPOSED RULE & FISCAL ESTIMATE

For a summary of the rule see the analysis contained in the attached proposed rulemaking order. There will be no state or local government fiscal effect. The full text of the proposed changes, a summary of the changes and the fiscal estimate are attached to this Notice of Hearing.

#### INITIAL REGULATORY FLEXIBILITY ANALYSIS

This rule does not impose any additional requirements on small businesses.

#### OCI SMALL BUSINESS REGULATORY COORDINATOR

The OCI small business coordinator is Eileen Mallow and may be reached at phone number (608) 266-7843 or at email address <u>eileen.mallow@wisconsin.gov</u>

#### **CONTACT PERSON**

A copy of the full text of the proposed rule changes, analysis and fiscal estimate may be obtained from the OCI internet Web site at **http://oci.wi.gov/ocirules.htm** or by contacting Inger Williams, Public Information and Communications, OCI, at: inger.williams@wisconsin.gov, (608) 264-8110, 125 South Webster Street – 2<sup>nd</sup> Floor, Madison WI or PO Box 7873, Madison WI 53707-7873.

## PROPOSED ORDER OF THE OFFICE OF THE COMMISSIONER OF INSURANCE REPEALING, AMENDING AND CREATING A RULE

**To repeal** Ins 6.77(3)(ag); 6.77(4)(c);

**To amend** Ins 6.77(1) & (2); 6.77(4)(a); 6.77(4)(b); 6.77(6);

To create Ins 6.77(4)(am); , Wis. Adm. Code,

**Relating to** exempting commercial umbrella and commercial liability policies covering only hired and non-owned autos from having to offer or include uninsured and underinsured motorist coverage.

#### ANALYSIS PREPARED BY THE OFFICE OF THE COMMISSIONER OF INSURANCE (OCI)

1. Statutes interpreted:

ss. 600.01, 628.34 (12) and 632.32, Stats.

2. Statutory authority:

ss. 601.41 (3), 601.42, 628.34 (12) and 631.01 (5), Stats.

3. Explanation of OCI's authority to promulgate the proposed rule under these statutes:

Section 631.05, Stats, allows the Commissioner to "exempt any class of insurance contract or insurer from any or all of the provisions of this chapter and ch. 632 if the interests of Wisconsin insureds or creditors or of the public of this state do not require such regulation." These types of policies have never offered UM/UIM or MedPay coverage and thus this would continue the status quo. The exemption is required so that the market for commercial liability insurance and commercial umbrella policies is not disrupted. The commissioner has previously exercised this authority in adopting and amending Ins 6.77, Wis. Admin. Code.

4. Related statutes or rules:

Ins 6.77, Wisc. Admin. Code

5. The plain language analysis and summary of the proposed rule:

This rule would exempt commercial liability insurance and commercial umbrella policies which cover only HNO from the requirement to offer or include UM/UIM coverages. This would continue the current regulatory requirements for these policies.

6. Summary of and preliminary comparison with any existing or proposed federal regulation that is intended to address the activities to be regulated by the proposed rule:

None

#### 7. Comparison of similar rules in adjacent states as found by OCI:

**Illinois:** 215 ILCS 5/143a In Hartbarger v. Country Mut. Ins. Co., 107 Ill. App. 3d 391, it was found that this section was enacted to insure a minimum amount of uninsured motorist protection, but did not give the authority to rewrite unambiguous provisions of an umbrella policy in order to expand the maximum coverage afforded plaintiff.

**Iowa:** Iowa Code § 321A.21 Primary insurance is purchased to be the first tier of insurance coverage while an umbrella policy is intended to cover only catastrophic losses that exceed the insured's required primary insurance limit. "Umbrella" policies are not included under Iowa Code § 321A.21, the financial responsibility statute. Jalas v. State Farm Fire & Cas. Co., 505 N.W.2d 811, 1993 Iowa Sup. LEXIS 211 (Iowa 1993).

**Michigan:** Michigan is a no-fault state and thus is not comparable to Wisconsin.

**Minnesota:** Minnesota is a no-fault state and thus is not comparable to Wisconsin.

# 8. A summary of the factual data and analytical methodologies that OCI used in support of the proposed rule and how any related findings support the regulatory approach chosen for the proposed rule:

The rule continues the status quo.

### 9. Any analysis and supporting documentation that OCI used in support of OCI's determination of the rule's effect on small businesses under s. 227.114:

The change will continue the existing practice used by insurers issuing commercial umbrella and commercial liability policies covering only HNO. As such, it will have no impact. Small businesses may not be able to obtain general liability insurance or be required on short notice to have to find another carrier for their business insurance.

#### 10. See the attached Private Sector Fiscal Analysis.

These changes will not have a significant fiscal effect on the private sector.

#### 11. A description of the Effect on Small Business:

This rule will have little or no effect on small businesses. The lack of this change would likely disrupt small business insurance and thus their operation.

#### 12. Agency contact person:

A copy of the full text of the proposed rule changes, analysis and fiscal estimate may be obtained from the Web site at:

#### http://oci.wi.gov/ocirules.htm

or by contacting Inger Williams, OCI Services Section, at:

Phone: (608) 264-8110

Email: inger.williams@wisconsin.gov

Address: 125 South Webster St – 2<sup>nd</sup> Floor, Madison WI 53703-3474

Mail: PO Box 7873, Madison, WI 53707-7873

#### 13. Place where comments are to be submitted and deadline for submission:

The deadline for submitting comments is 4:00 p.m. on the 14th day after the date for the hearing stated in the Notice of Hearing.

#### Mailing address:

Robert Luck Legal Unit - OCI Rule Comment for Rule Ins 677 Office of the Commissioner of Insurance PO Box 7873 Madison WI 53707-7873

#### Street address:

Robert Luck Legal Unit - OCI Rule Comment for Rule Ins 677 Office of the Commissioner of Insurance 125 South Webster St – 2<sup>nd</sup> Floor Madison WI 53703-3474

#### Email address:

Robert Luck robert.luck@wisconsin.gov

Web site: http://oci.wi.gov/ocirules.htm

#### The proposed rule changes are:

#### SECTION 1. Ins 6.77(1) & (2) are amended to read:

Ins 6.77(1) PURPOSE. This section is intended to exempt certain classes of insurance contracts from ss. 631.36 (2) (a), (b) and (c) and 632.32 (4) and  $\frac{4m}{4m}$  (4r), Stats. This section implements the provisions of ss. 631.01 (5) and 631.36 (1) (c), Stats.

(2) SCOPE. This section applies to all insurers authorized to write umbrella or excess liability insurance policies in Wisconsin, to all insurers authorized to write commercial liability and commercial automobile liability policies in Wisconsin and to all insurers authorized to write aircraft insurance policies in Wisconsin.

#### SECTION 2. Ins 6.77(3)(ag) is repealed.

#### SECTION 3. Ins 6.77(4)(a) is amended to read:

**(4)** EXEMPTION. (a) Any umbrella liability or excess liability insurance policy is exempt from the requirements of ss. s. 631.36(2)(a) and 632.32(4), Stats.

#### SECTION 4. Ins 6.77(4)(am) is created to read:

Ins 6.77(4)(am) Any umbrella liability or excess liability insurance policy issued or renewed on or after November 1, 2009 is exempt from the requirements of s. 632.32(4)(a) and (4r), Stats., if the coverage it provides for the insured's liability arising out of the maintenance or use of a motor vehicle is limited to coverage for non-owned motor vehicles.

#### SECTION 5. Ins 6.77(4)(b) is amended to read:

Ins 6.77(4)(b) Any commercial liability policy issued or renewed on or after July 1, 2007, is exempt from the requirements of s. 632.32 (4), Stats., (as amended by 2009 Wisconsin Act 28) if its coverage of the insured's liability arising out of the maintenance or use of a motor vehicle is limited to coverage for non-owned motor vehicles.

#### SECTION 6. Ins 6.77(4)(c) is repealed.

#### SECTION 7. Ins 6.77(6) is amended to read:

Ins 6.77(6) DISCLOSURE. (a) An insurer shall disclose on the application form for each commercial liability, commercial automobile liability, umbrella liability or and excess <del>liability insurance</del> policy <del>application form</del> subject to subs. (4)(am) and (b) whether or not uninsured motorist coverage, underinsured motorist coverage and medical payments coverage may be purchased from the insurer under the policy. If the insurer writes commercial liability, commercial automobile liability, umbrella liability or excess liability insurance policy such policies without using an application form, the insurer shall send with delivery of the policy a written disclosure of whether or not uninsured motorist coverage, underinsured motorist coverage and medical payments coverage may be purchased from the insurer under the policy. The insured's signature on the application form or on the disclosure sent with the policy is not required, and the disclosure on the application form or with the delivery of the initial policy creates an irrebuttable presumption that the disclosure was made in accordance with this paragraph. An insurer is only required to provide the disclosure under this paragraph on any application form or with the delivery of the initial policy, if no application form is used, and need not provide the disclosure in connection with any subsequent renewal of or change to the policy. This paragraph first applies to policies issued 150 days on and after July 1, 2007 November 1, 2009.

- (b) Each insurer that has a commercial liability, commercial automobile liability, umbrella liability or excess liability insurance policy subject to subs. (4)(am) and (b) in effect on July 1, 2007 November 1, 2009, shall disclose in writing to one insured under each policy whether or not uninsured motorist coverage, underinsured motorist coverage and medical payments coverage may be purchased from the insurer under the policy. An insurer is required to provide the disclosure only one time and in conjunction with either the notice of, or the delivery of, the first renewal of each policy occurring 120 days on and after July 1, 2007 November 1, 2009.
- (c) Nothing in this subsection shall be interpreted to require insurers to provide uninsured motorist coverage, underinsured motorist coverage or medical payments coverage in policies a commercial liability, umbrella or excess policy if its coverage of the insured's liability arising out of the maintenance or use of a motor vehicle is limited to coverage for non-owned motor vehicles.

**SECTION 8.** These changes first apply to policies issued or renewed on or after November 1, 2009.

**SECTION 9.** These emergency rule changes will take effect on November 1, 2009, as provided in s. 227.24(1)(c), Stats.

Dated at Madison, Wisconsin, this 28th day of October, 2009.

Sean Dilweg	
Commissioner of Insurance	

#### Office of the Commissioner of Insurance Private Sector Fiscal Analysis

for Section Ins 6.77 relating to exempting commercial general liability policies from offering uninsured and underinsured motorist coverage

This rule change will have no significant effect on the private sector regulated by OCI and will continue the status quo regarding insurers and small businesses.

#### **FISCAL ESTIMATE WORKSHEET**

#### **Detailed Estimate of Annual Fiscal Effect**

	X ORIGINAL	☐ UPDATED		L	RB Number		Amendmen	t No. if Applicable	
	CORRECTED	SUPPLEMENTAL		В	ill Number		Administrati	ive Rule Number	_
	ject mpt commercial liabilit	ity and umbrella policies from	offering uninsur	ed ar	nd underin	sured moto	rist coverag	le	_
One	e-time Costs or Reven None	ue Impacts for State and/or Loc	cal Government	do ı	not include	in annualiz	zed fiscal eff	fect):	
	Anr	nualized Costs:		Annualized Fiscal impact on State funds from:				ds from:	_
Δ.	State Costs by Categ	nory		Increased Costs			Decreased Costs		
•		- Salaries and Fringes		\$	0		\$ -0		
	(FTE Position Ch	anges)			( <b>0</b> FTE)		( <b>-0</b> FTE	≣)	
	State Operations	- Other Costs			0		-0		
	Local Assistance				0		-0		
	Aids to Individuals	s or Organizations			0		-0		
	TOTAL State	e Costs by Category		\$	0		\$ -0		
В.	State Costs by Source	ce of Funds			Increased (	Costs	Decrease	ed Costs	
	GPR			\$	0		\$ -0		
	FED				0		-0		
	PRO/PRS				0		-0		
	SEG/SEG-S				0		-0		
C.		Complete this only when proposal will increas revenues (e.g., tax increase, decrease in lice)		e Increased Rev.		Rev.	Decreased Rev.		
	GPR Taxes			\$	0		\$ -0		
	GPR Earned				0		-0		
	FED				0		-0		
	PRO/PRS				0		-0		
	SEG/SEG-S				0		-0		
	TOTAL State	Revenues		\$	0 None		\$ -0 None	e	
		NET ANNU.	ALIZED FISCAL	IMP/	ACT				
			STATE				LOCAL		
ET (	CHANGE IN COSTS	\$		No	ne 0	\$		None 0	
ET (	CHANGE IN REVENUE	\$		No	ne 0	\$		None 0	
Prep	pared by: Robert Luck		Telephone No. (608) 26	66-00	)82		Agency Ins	urance	
Authorized Signature: Telephone No. 608-267			- <u></u> '-378	 32		Date (mm/d	dd/ccyy) /28/2009		

#### **FISCAL ESTIMATE**

▼ ORIGINAL □	UPDATED		LRB Number Am		Amendment No. if Applicable		
☐ CORRECTED ☐	SUPPLEMENTAL				Administrative Rule Number INS 6.77		
Subject							
exempt commercial liability and u	ımbrella polic	ies from offering (	ıninsured	and underinsured	I motorist coverage		
Fiscal Effect							
State: 🗵 No State Fiscal Effect				ı			
Check columns below only if bill make	s a direct approp	riation			- May be possible to Absorb		
or affects a sum sufficient appropriation				Within Agency's	Budget ☐ Yes ☐ No		
☐ Increase Existing Appropriation		se Existing Revenues					
☐ Decrease Existing Appropriation	☐ Decre	ase Existing Revenue	S	Doorsoon Contr			
☐ Create New Appropriation				☐ Decrease Costs			
Local: X No local government cos	sts						
1.  Increase Costs	1 _	ase Revenues		5. Types of Loca	I Governmental Units Affected:		
☐ Permissive ☐ Mandatory	_	ermissive	datory	☐ Towns	☐ Villages ☐ Cities		
2. Decrease Costs	4. Decr	ease Revenues	,	☐ Counties	Others		
☐ Permissive ☐ Mandatory	□ P	ermissive 🗌 Mar	datory	☐ School Dist	ricts		
Fund Sources Affected			Affected (	Chapter 20 Appropr	ations		
	□PRS □ SE	G □ SEG-S					
Assumptions Used in Arriving at Fiscal  This rule will continue the s  Long-Range Fiscal Implications		nd thus would no	ot affect a	any revenues oi	expenses of OCI.		
Long-Nange Fiscal Implications							
None							
Prepared by: Robert Luck		Telephone No. (608) 266	-0082		Agency Insurance		
Authorized Signature:		Telephone No. 608-267-3	3782		Date (mm/dd/ccyy) 10/28/2009		